

FIG. 1A

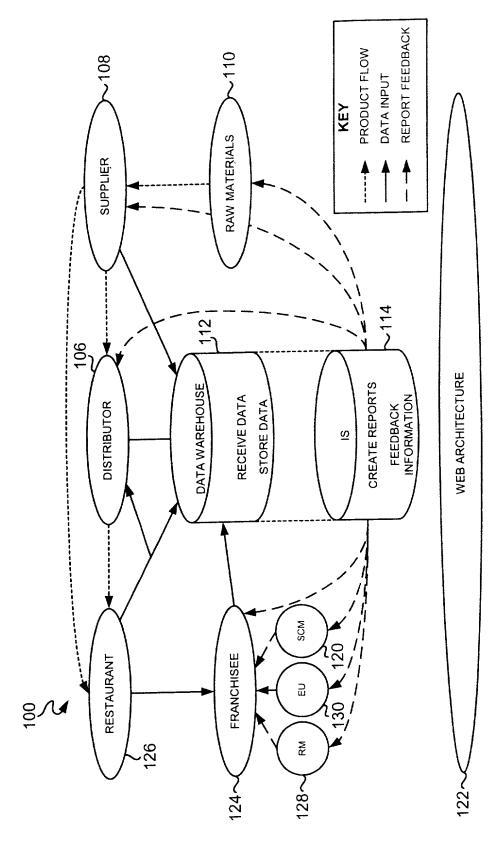


FIG. 1B

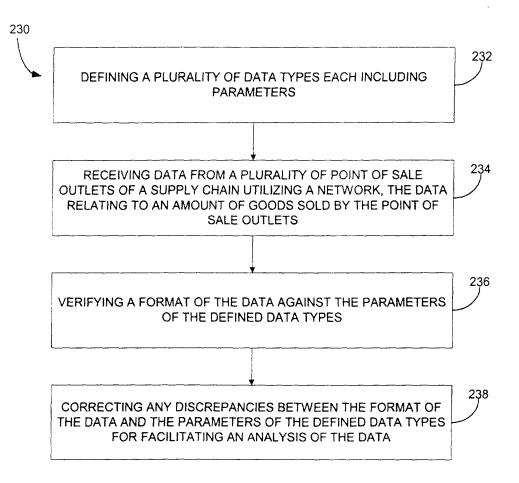


FIG. 2

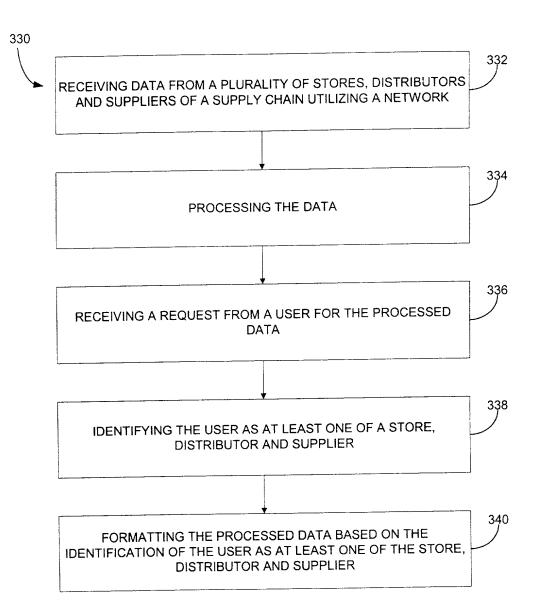


FIG. 3

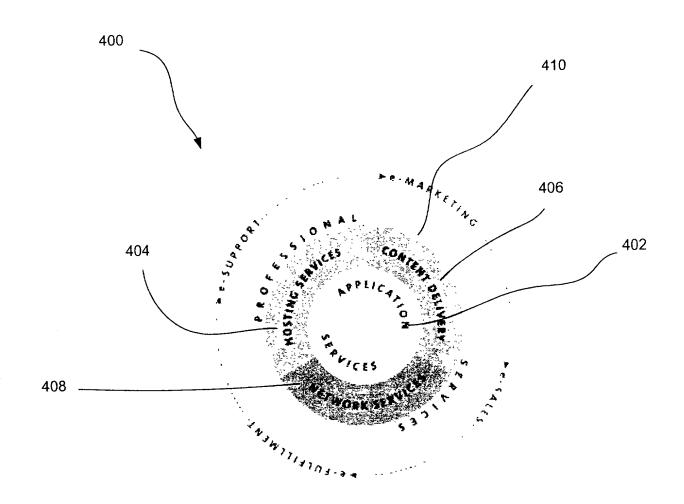


Fig. 4

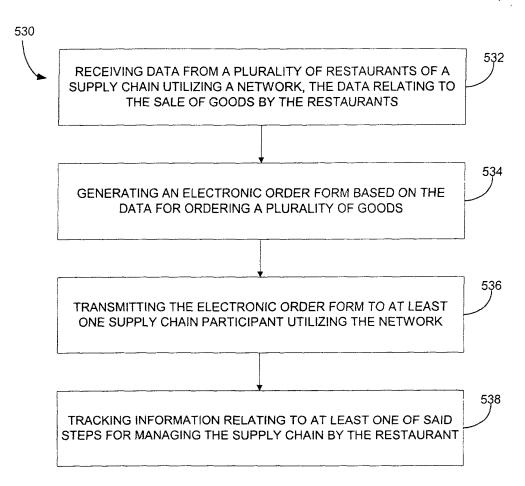


FIG. 5

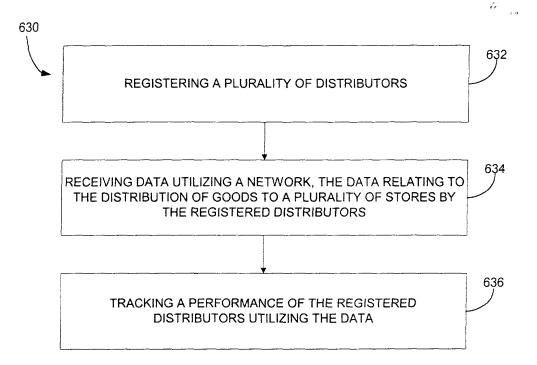


FIG. 6

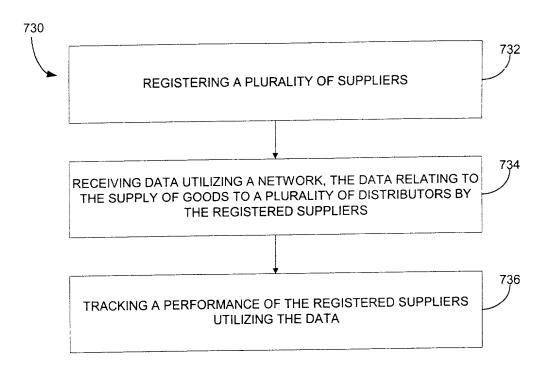


FIG. 7

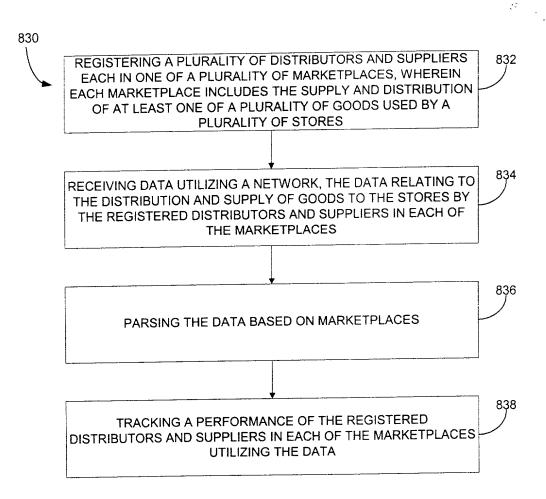


FIG. 8

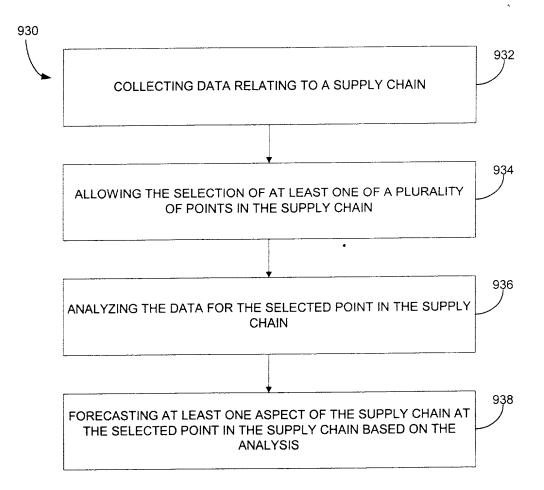


FIG. 9

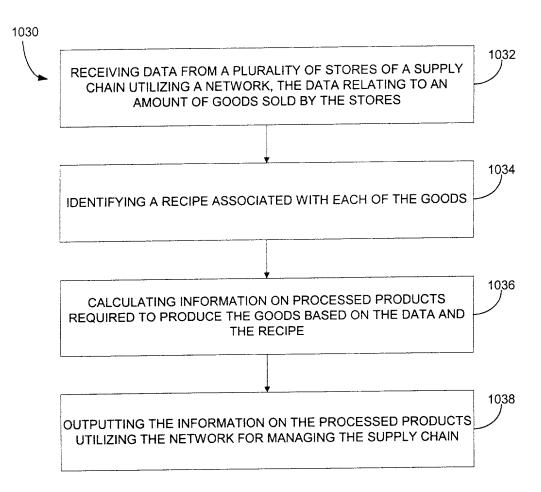


FIG. 10

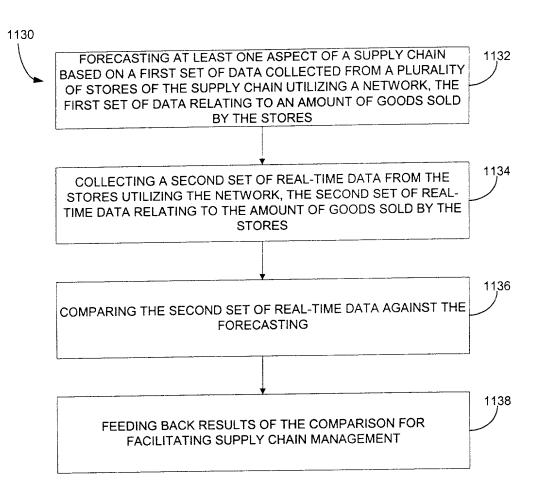
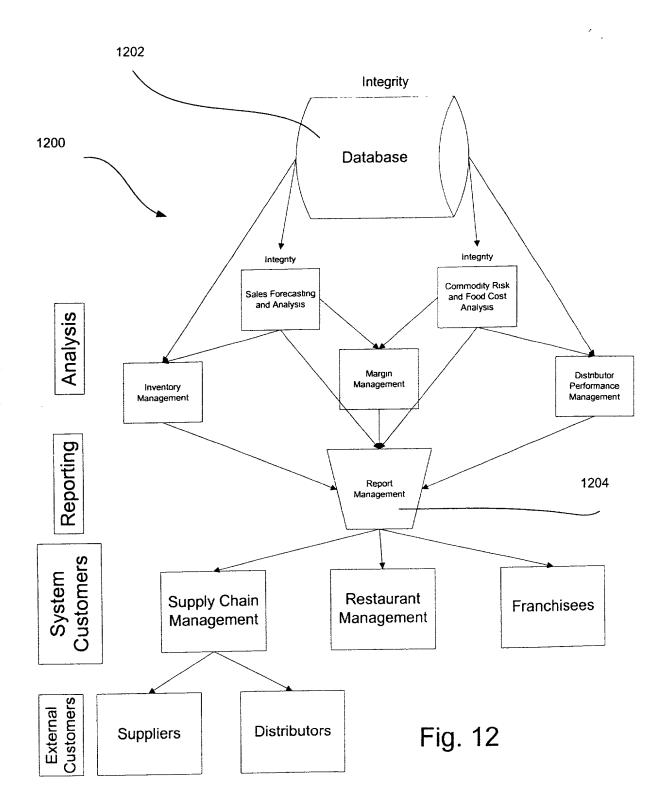


FIG. 11



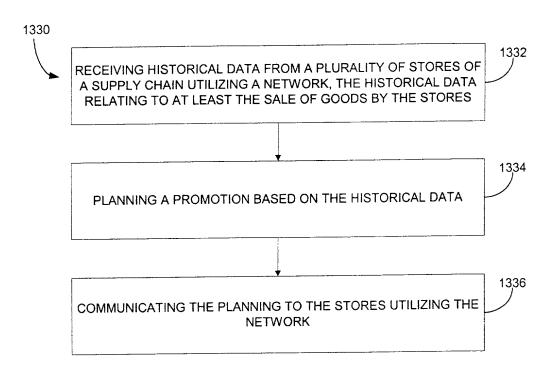


FIG. 13

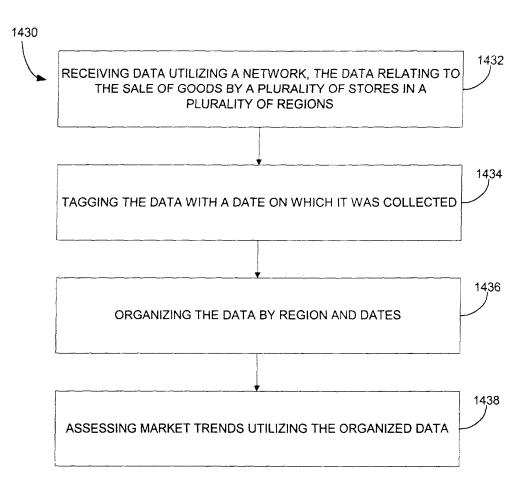


FIG. 14

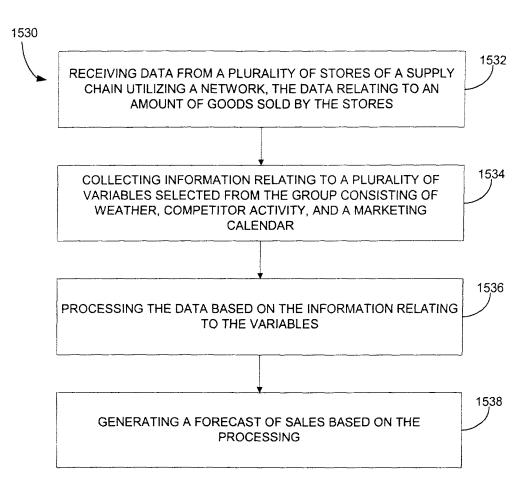


FIG. 15

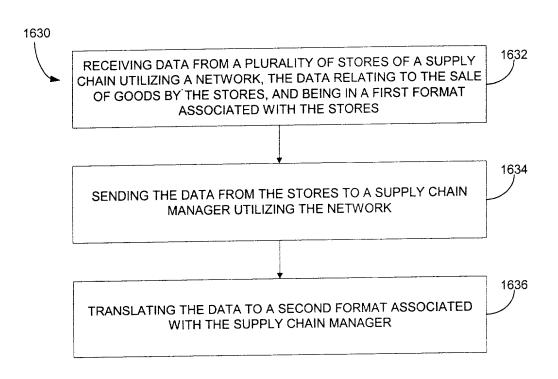


FIG. 16

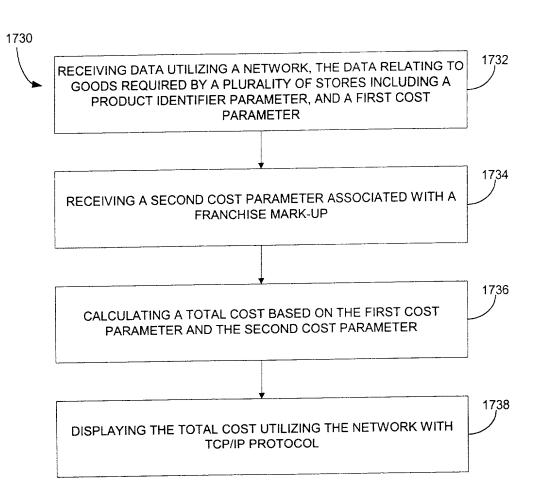


FIG. 17

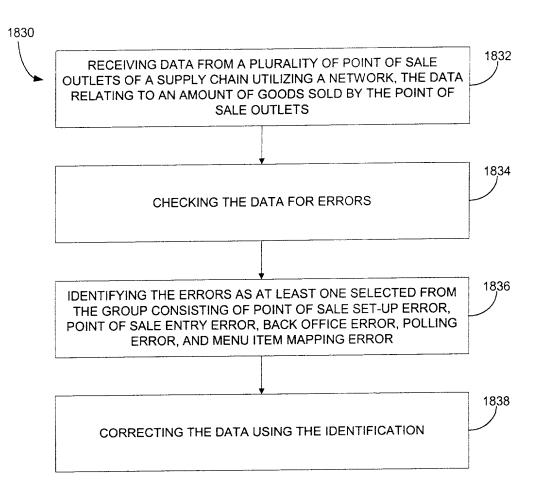


FIG. 18

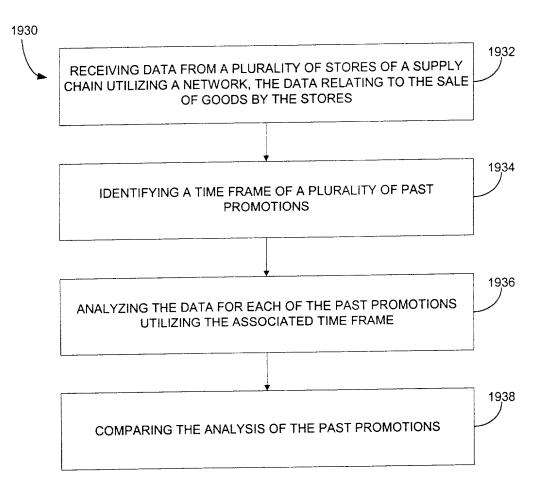


FIG. 19

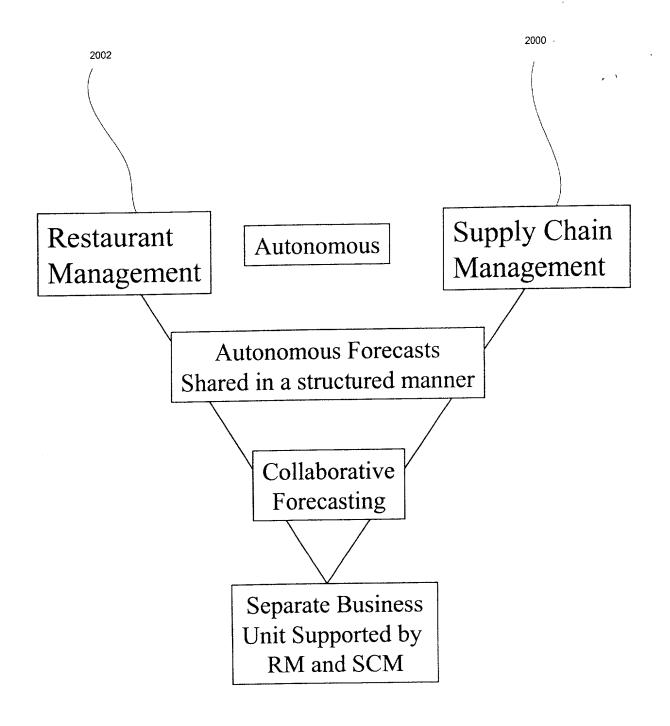
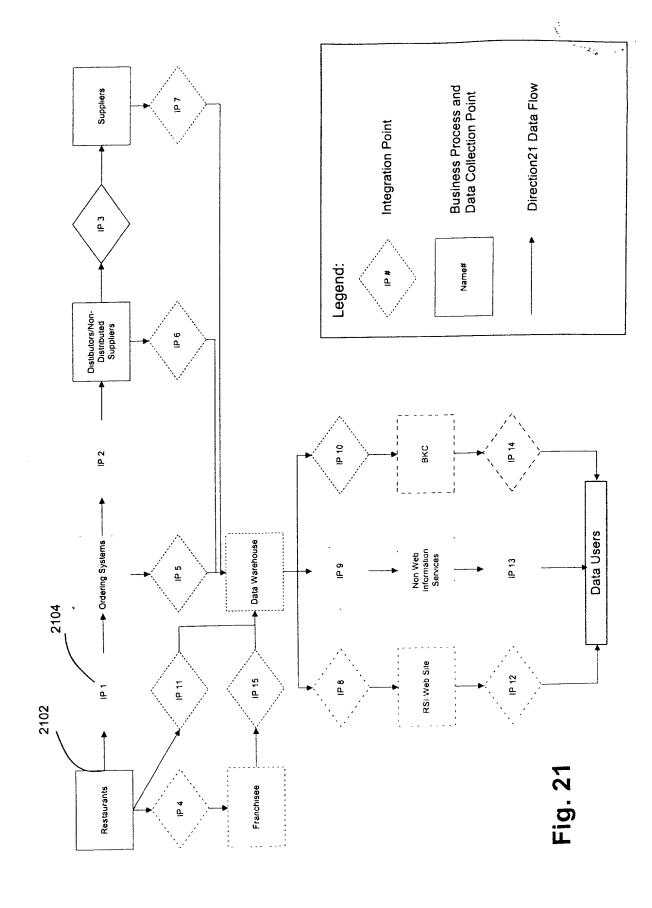
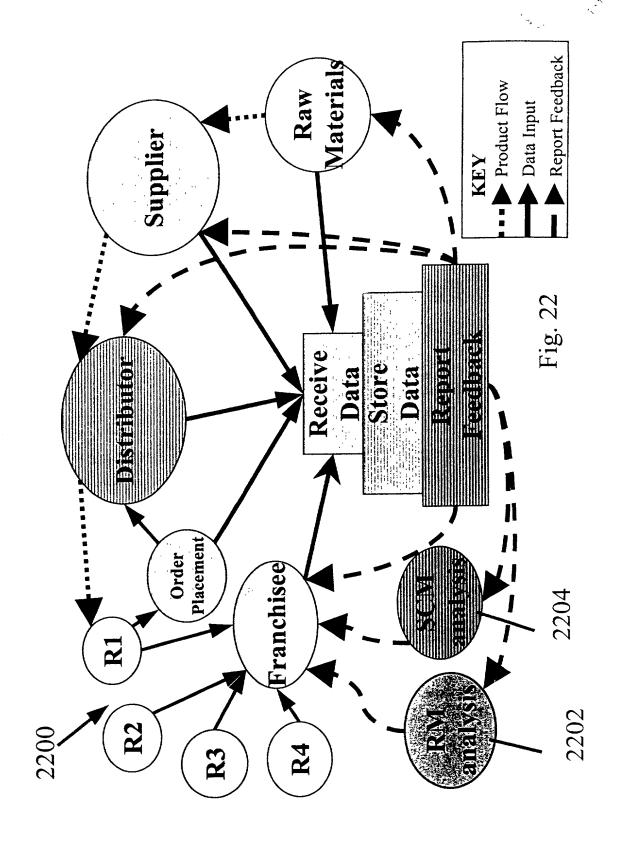


Fig. 20





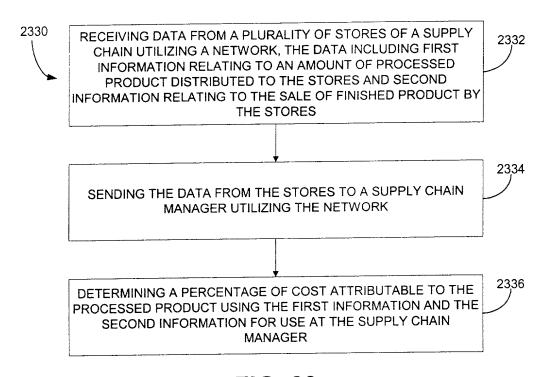
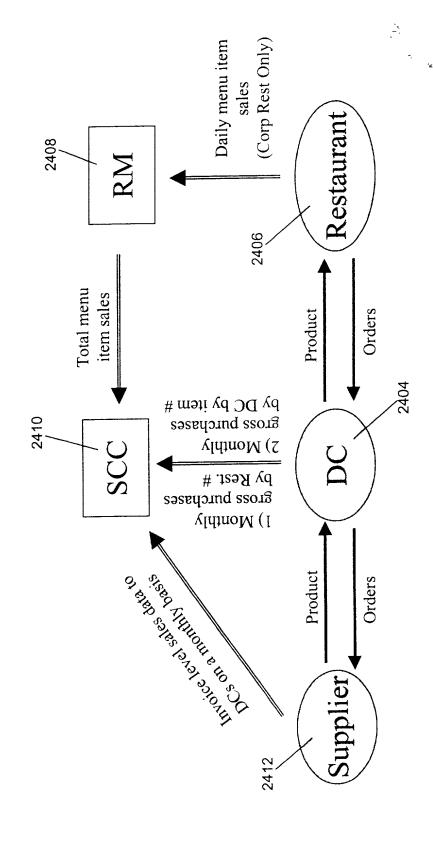
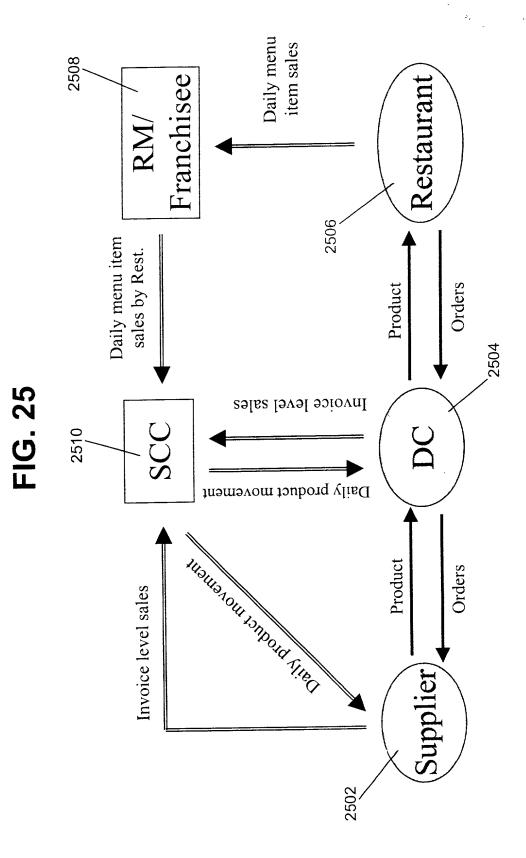


FIG. 23





2600					ш	<u>ত</u>	FIG. 26									
7	2602				Sa	les Fo	orecas	it Wo	Sales Forecast Worksheet - System	et - S	/stem		:		2604	
				ĕ		5 3	c s	7	74.44	67.41	67.70	ŏ	4		8	1
Week	ō	25	م ج	?	₹	?	ı	+	1	-	1	¥+4	C+A	ο Α+Ω	3	3
GRP's																
Ntn'l Marketing Theme																
Advertising Score																
Local Considerations																
Competition Index																
Weather Index																_
Seasonality Index								1						İ	l	T
Sales History/Forecast Total (\$\store	/store)							1								7
								<u></u>								
Key Products by Menu Item (units/day/store)	s/day/stc	re)														
		!		1		0	1	0	G G	;	i i	0		(1
WHOPPERS	437	327	203	207	193	234	297	787	300	344	358	394	413	409	284	327
WHOPPERS W/CHEESE	208	172	143	140	135	155	196	7/1	163	2/1	1/9	196	206	204	143	164
YWVM WHOPPERS	802	723	5	269	623	09/	921	678	200	943	829	912	928	948	/0/	813 —
															l]
and the product of the product of the productions	 	ov/etore	_													
Ney Florance by myemory nem			_													
Beef-Whopper 4.0 oz	10.1		7.3	7.2	9.9	8.0	9.8	8.9	9.5	101	9.5	10.4	11.0	10.8	7.9	9.1
Cheese-American Sliced	0.3		0.2	0.2	0.2	0.2	0.3	0.2	0.2	0.2	0.2	0.3	0.3	0.3	0 2	0.2
Mayo-bulk	2.8		2.0	2.0	6.	2.2	2.8	2.5	2.7	2.8	2.7	5.9	3.1	3.0	2.2	2.5
Pickles - Pail	1.8		1.3	1.3	1.2	4.	1.7	1.6	1.7	1.8	1.7	1 .	9.	1.9	4.	1.6
Wrap Whopper	0.4		0.3	0.3	0.2	0.3	4.0	0.3	0.3	0.4	0.3	0.4	4.0	4.0	0.3	0.3
Ketchup- Bulk	6.1	1.6	1.4	4.	1.2	1.5	1.8	1.7	18	1.9	1.8	2.0	2.1	2.0	1.5	1.7
Bun-Whopper 5" (dozen)	120.8		87.3	86.6	79.3	95.8	117.8	106.9	1136	121.6	113.8	125.2	131.4	130.1	94.5	108.7
Lettuce - shredded	3.4		2.5	2.4	2.2	2.7	3.3		3.2	3.4	32	3.5	3.7	3.7	2.7	£.0
Tomatoes	4.5		3.3	3.2	3.0	3.6	4.4	4.0	4.3	4.6	4 3	47	4 9	4.9	3.5	
Onions - sliced	4.5		3.3	3.2	3.0	3.6	4.4		4.3	4.6	4.3	4.7	4.9	4 9	3.5	4
etc																
	•															. ".

		Promotional Monitor - System & Regional	onal Mc	nitor - !	System	& Regic	nal	:	;				
			History	SrV.					Week #1	#1			
		W4	W-3	W-2	W-1	D+1	D+2	D+3	D+4	D+5	D+6	D+7	Total
Total Sales(\$/Store)	(ə.	\$23,000 \$23,500 \$23,250	\$23,500	\$23,250	\$23,450	\$2,888	\$3,150	\$3,413	\$3,413	\$3,675	\$5,513	\$4,200	\$26,250
Menu Item Sales I	Menu Item Sales for Key Products(units/restat	rrant/week)	9 6				* * *	P 1, 25	,	1 47			
Category	Segment												
Whopper	WHOPPERS	215	211	228	269	32	8	37	37	4	9	46	586
-	WHOPPERS W/CHEESE	146	142	148	162	18	50	2	2	23	35	56	165
	YWWM WHOPPERS	669	629	714	813	92	103	111	111	120	180	137	857
Whopper Total		1,060	1,032	1,090	1,244	144	157	170	170	183	275	209	1,309
Variance from Exp	Variance from Expected (Highlighed Areas are O	utside of Expected Range)	xpected F	Range)									
Whopper	WHOPPERS	11.4%	%8.6-	-9.8% -23.2%	-4.6%	2.3%	3.0%	1.0%	4.0%	11.0%	16.0%	8.0%	6.5%
	WHOPPERS W/CHEESE	8.1%	-8.4%	-8.4% -24.5%	-5.8%	1.0%	4.0%	1.0%	4.0%	13.0%	14.0%	9.0%	%9.9
	YWVM WHOPPERS	12.2%	-10.7%	-22.5%	-1.9%	3.0%	3.0%	1.0%	2.0%	16.0%	19.0%	7.0%	7.7%
Whopper Total		10.6%	%9:6-	-23.4%	4.1%	2.1%	3.3%	1.0%	4.3%	13.3%	16.3%	8.0%	6.9%
		*											
		_											
	27	702											
													۳,

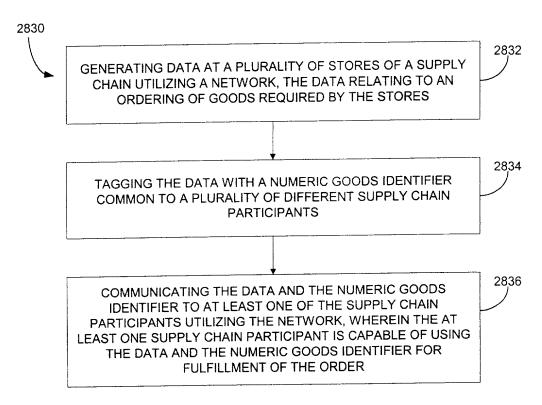


FIG. 28

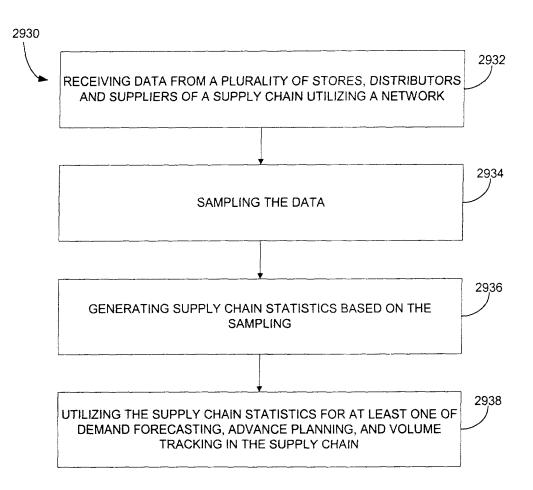


FIG. 29

Distribution Center: Alliant Topeka
Time Period (Month/Yr):

3000

Delivery Order Fill Rate

01210	71/00	
	Total Cases Ordered:	

3002						
4000				- 10.1		Overlooked an
\	Operations:	Warehouse Outs	Damages	MisPicks	Short on Truck	Not Returned
_	Coolaino.			60	700	
	Cases	154	68	79	704	
		-		7000	2001	000
	Percent	0.23%	0.10%	0.09%	0.43%	0.00

0.86%

Total Operations

3004	Purchasing:	Out of Stocks	Substitutions	Out of Code
	Cases	066	70	
\mathcal{L}	Percent:	1.51%	0 11%	%00:0
i				
	Distribution Center Total:	Cases	Percent	
			.000	

1 61%

Total Purchasing 1060

 Distribution Center Total:
 Cases
 Percent

 Operations:
 568
 0.86%

 Purchasing:
 1060
 1.61%

 Grand Total:
 1628
 2.48%

Delivery Order Fill Rate:

97.52%

FIG. 30

0.00%

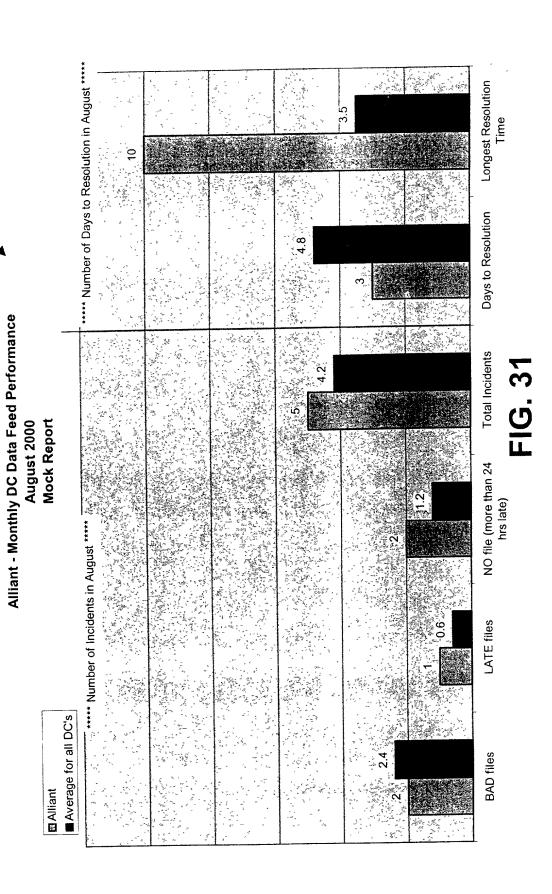
Total # of Deliveries: # of On-Time Deliveries: On-Time Delivery Rate:

On-Time Delivery Rate

Perfect Order Rate

58.85%	Perfect Order Rate:
725	Total # of Perfect Orders:
1232	Total # of Deliveries:

745 2 813 20 3100





Service Level Reporting August

•			
	FIII Rate	On + 1 me	Ferrect Order
Allant-Paducah 🕾 😘 🐑	99.14%		
Alliant-Topeka			
Alliant Wixom	89.05%		
King-Atlanta	99.34%	A Company of the Comp	78.70%
King-Jacksonville			
King-Louisville	State of the State	The second secon	
Maines 29, Conklin	99.41%		79 25%
Maines 30, Cleveland			
Maines Long Island	99.41%		
Maines New England			79 83%
MBM Fullerton	99.13%		i0/\lq#
MBM Lewisville			10/ΛIQ#
MBM Orlando		Allen Se	i0//\lQ#
MBM Rocky Mount	99.13%		#DIV/0i
McCabe's And Andrews			A 10 10 10 10 10 10 10 10 10 10 10 10 10
McLane Lubbock	i0/AIQ#	#DIV/0i	#DIV/0I
Nicholas & Co.			
PFD Supply	99.16%		
PFG Victoria	99 42%	#DIV/0i	
PYA/Monarch	99.20%		
Reinhart-Cedar Rapids	%\$0'66	A Comment of the Comm	
Reinhart-Oak Creek	99.31%		:
Reinhart-Rogers		100 m	
Restaurants NW	%E0 66	### 14 (4 PM 14 99) 07%	24 PH. 17 - 80.47%
Shamrock Commerce City		%98/f63 - 1 4 6 1 8 8 %	185,13%
Shamrock Phoenix	98.81%	3187	
Sygma Harrisburg			
Sygma Stockton 🦠 🐣		The second of th	THE RESERVE AND ADDRESS OF THE PARTY OF THE
Sysco Sysco	And the second of the second o	15.46.13	

On - Time Perfect Order	90.00% 78.00%	%00.08	
Fill Rate Or	88.50%	89.50%	
	BKC Min	RSI Min	

Didn't meet RSI Min Didn't meet BK Min

FIG. 32

3200

Vendor:

Time Period:

XYZ Company

Aug-00

3300

3300

Delivery Statistics:

On-Time Delivery Percentage DC Adherence to Lead-Time DC Requested Lead-Time Hours Delivery Late Days Delivery Late

Max Days On Hand

SKU #2

SKU#1

SKU #1 SKU #2

19 22

Inventory Management:

Average Days On Hand

Invoice, Payment and Pricing:

Monthly Freight Variance Monthly Total Variance Monthly FOB Variance Days for Payment

12	30,152	3,594	33,746
	\$	ક	↔

Average as % FOB

SKU #2

SKU#1

40	32	42,513	12,589	1.25%
		क	क	

Monthly Carrying Cost

Invoice Accuracy:

Perfect Order Percentage PO Accepted Rate Invoice Fill Rate

92.34% 97.25% %00.66

H & H Foods - Monthly Supplier Data Feed Performance August 2000

Mock Report

Longest Resolution ြှ Days to Resolution Total Incidents NO file (more than 24 hrs late) Average for All DC's ■H & H Foods LATE files BAD files

Service Level Reporting November - Mock Report

	Overcharge	Percentage % Invoice FOB
GOODIES TO THE CONTROL OF THE PROPERTY OF THE		
COMARK INSTRUMENTS, INC.	The second secon	the state of the s
WHITEFORD FOODS, INC.	And the second s	s. in monthly with the second second to the man in the second second second second second to the second
LEPAGE BAKERY/COUNTRY KITCHE		
NCR-SYSTEMEDIA	A STATE OF THE PROPERTY OF THE	The second secon
SIGNATURE MEATS GROUP		And the second s
SCHWEBEL'S BAKING CO	Section 2015 Control C	And the second s
MAULCUP ? - * K. W. S.		ald distribution of the control of the second of the secon
MIRA PLASTICS	And the second s	South the state of
DIXIE PRODUCE & PACKAGING : : : : :		
NOR-LAKE INC		Apply space (1994), that you for the property of the second applications and the second applications and the second applications and the second applications are second applications.
FORT JAMES OPERATING COMPANY	a de la companya de l	
FRESH ADVANTAGE, KO 💎 🐣 🖈 🕋 🖈	Section of the sectio	
SILVER KING - MN - CORP		
TYSON FOODS	A 1987 Commence of the state of	
READY ACCESS		 State State Country of the Control of
GEORGIA PACIFIC TISSUE		
CLOUGHERTY PACKING		The second secon
BEVERAGE - AIR - TO THE STATE OF THE STATE O	And the second s	Military of the sea from all manufactures of the season was a first of the season of t
COMPONENT HARDWARE GROUP, INC.		
COCA - COLA USA		
TOASTMASTER		F. F. 1.55%
GRANT COUNTY FOODS	4.000	#
FRESH EXPRESS		
TAYLOR FARMS FOR BENEFINESSEE.		
MODULAR DISPENSING SYSTEM		
CENTURY PRODUCTS, LLC	The second secon	Bloods of ACA CANADOSC, and has been adjusted to 2 and a beginning of the States of the state of
ROSE PACKING COMPANY ** **		2 X X X X X X X X X X X X X X X X X X X

Overcharge Percentage % Invoice FOB RSI Min \$5,000.00 92.00% 3.00%		Monthly Lotal	Perfect Order	Monthly Carrying
lin \$5,000.00 92.00%		Overcharge	Percentage	% Invoice FOB
	RSI Min	\$5,000.00	92.00%	3.00%

MIOK Didn't meet RSI Min.

3500

3600

Mock Report/1

	FY 01	Oct-00	Nov-00	Dec-00	Jan-01	Feb-01	Mar-01	Apr-01	May-01
Food Cost Index Plan Actual	99.75	99.69 99.10	99.20 98.90	98.63	100.33	100.49	101.12	100.44	99.92
Variance Good/(Bad)		0.59	0.30						
Total Dollar Purchases (in Millions) /2	(in Millions) /2								
Plan Actual	\$2,237.24	\$183.98 \$182.84	\$182.73 \$182.08	\$184.54	\$187.33	\$187.03	\$189.14	\$187.47	\$186.83
Variance Good/(Bad)		\$1.14 0 6%	\$ 0.65 0.4%						

/1 Includes on food cost index items. /2 Based on FY 99 Sales Volumes

FIG. 36

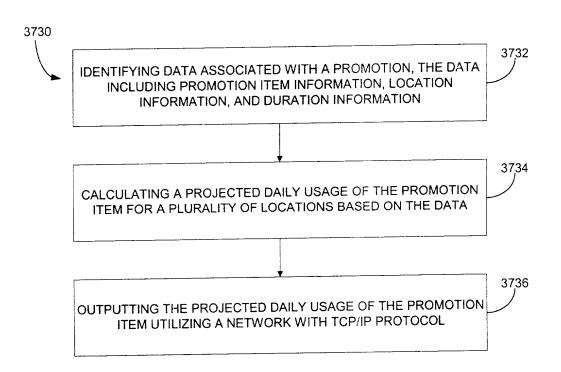


FIG. 37

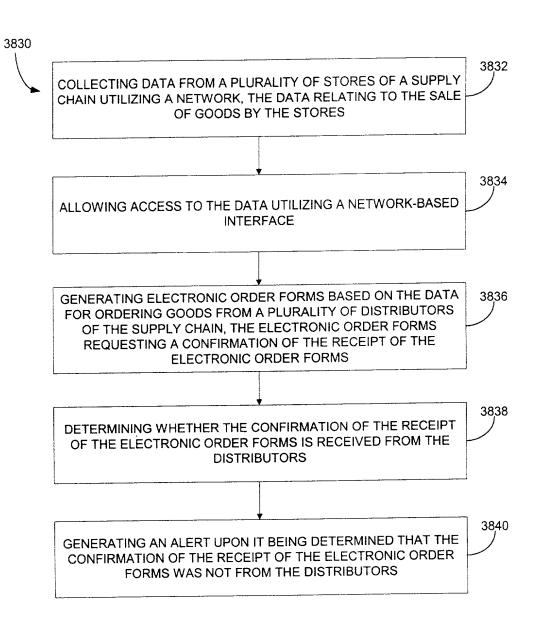


FIG. 38

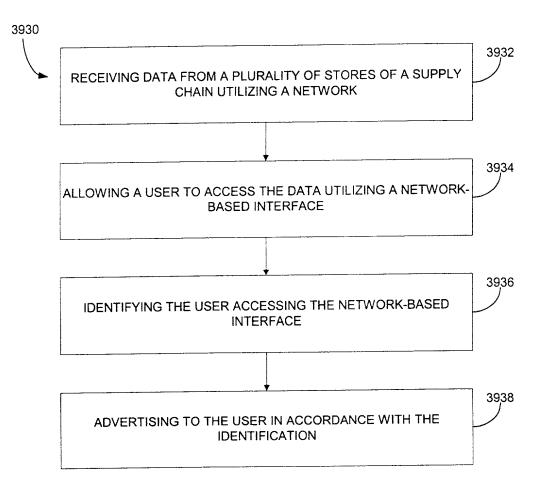


FIG. 39

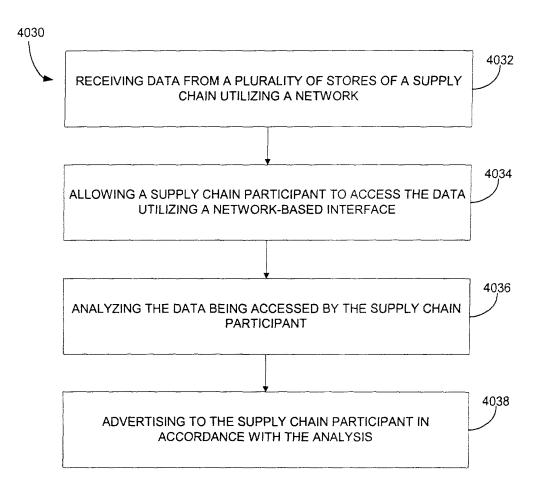


FIG. 40

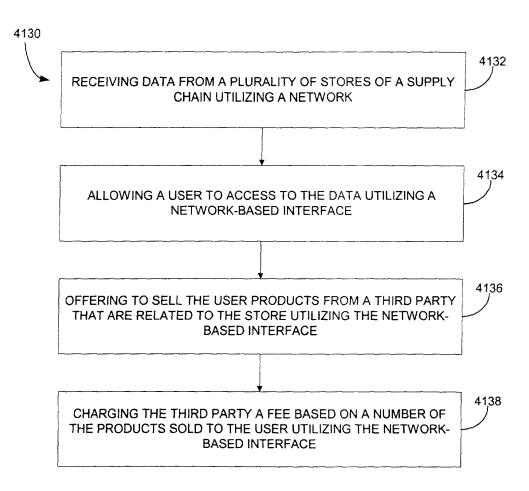


FIG. 41

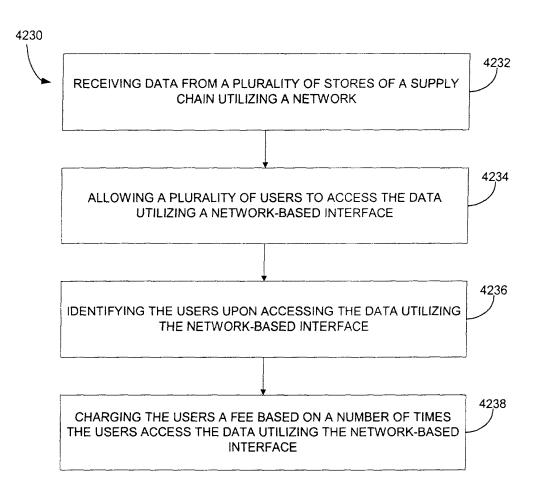


FIG. 42

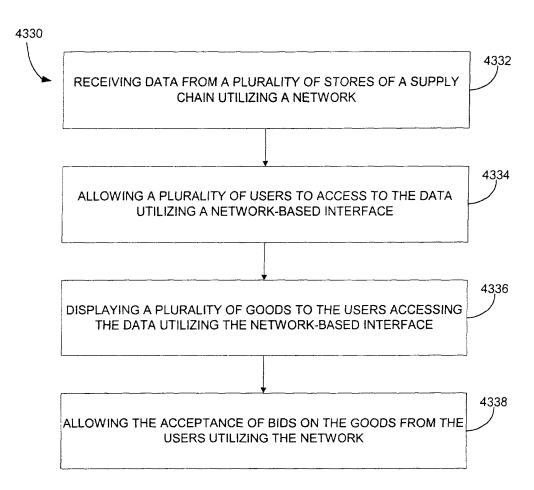


FIG. 43A

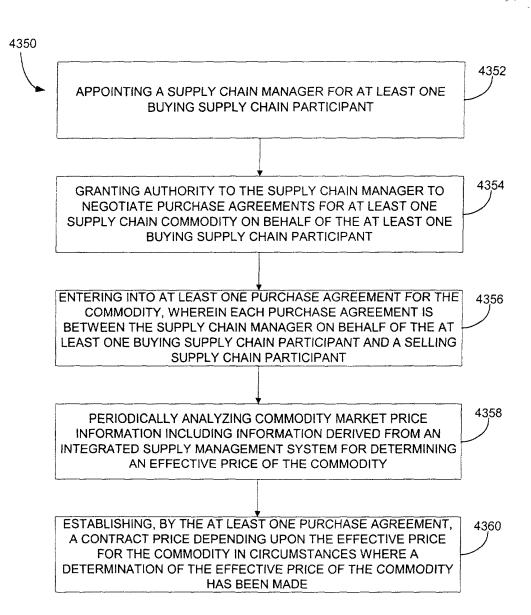


FIG. 43B

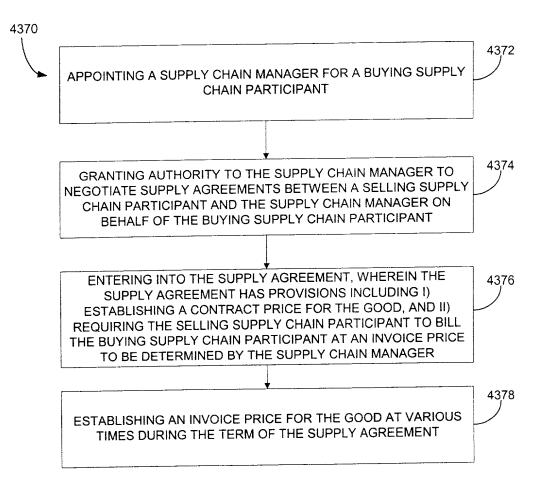


FIG. 43C

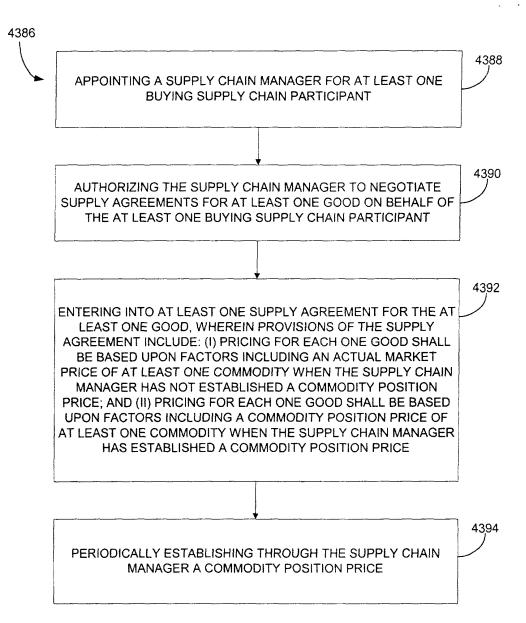


FIG. 43D

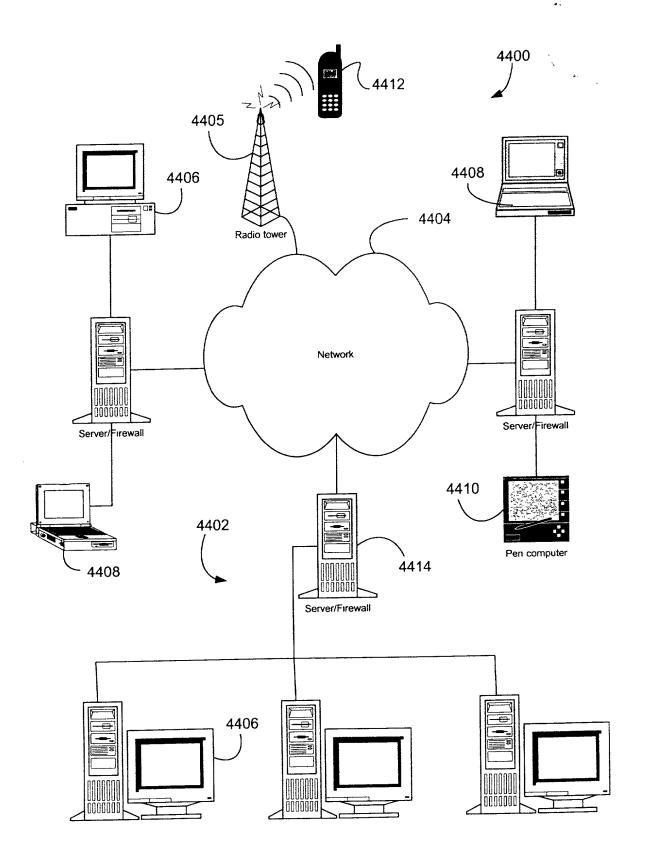


FIG. 44

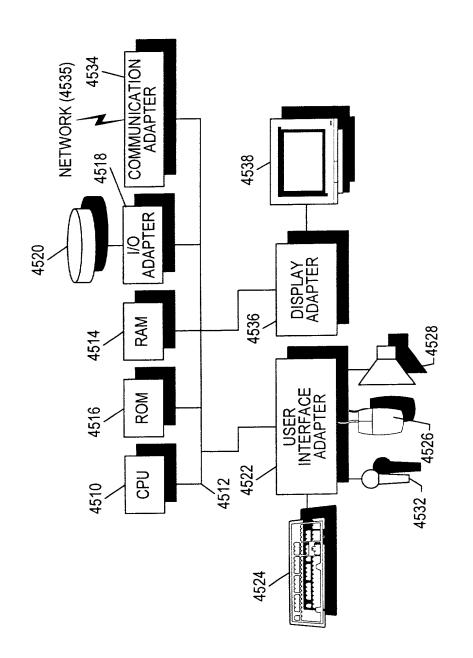


FIG. 45

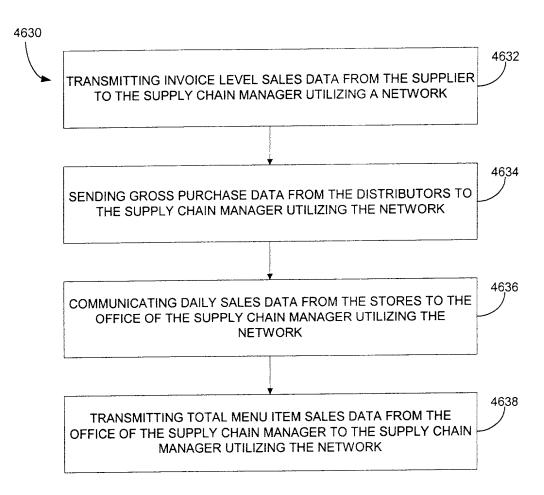


FIG. 46

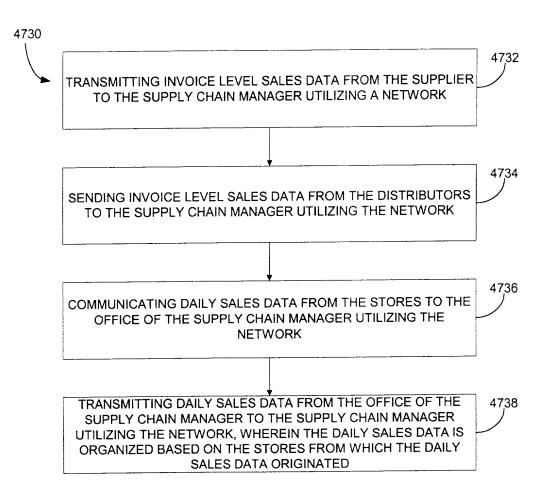


FIG. 47

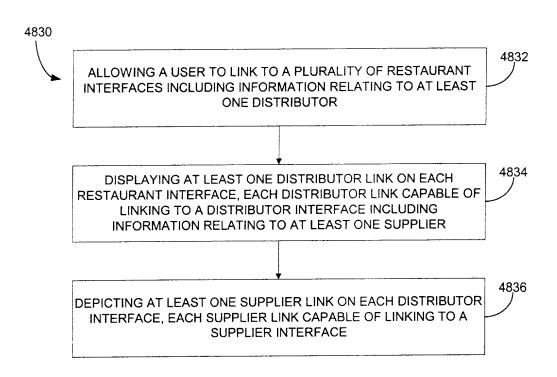


FIG. 48

* 25.00 | Cinks * 4900 I File & Edity - View | Flavorises | 1966s - Mediting - View - Vi Internet BURGER KING® System Independent Purchasing & Distribution Service Co-op Corporation, food and packaging suppliers, marketing agencies, the vast majority of products used by the U S BURGER KING providers to streamline and improve the supply chain efficiency RSI was founded in 1991 as the exclusive purchasing agent for system Its primary purpose is to leverage the buying power of e์ตุมกู่ถู่ก่ายกับ" distribution and related services on behalf of more BURGER KING restaurants to achieve favorable contracts for franchisees, elected by region, one Burger King Corporation Franchisee Association. The cooperative maintains a close Restaurant Sewices, Inc. (RSI) is an independent memberfood, packaging, premiums, promotion products, supplies, representative and one member appointed by the Minority Enter Site equipment vendors, distributors and information systems RSI's Board of Directors is comprised of BURGER KING owned purchasing cooperative serving BURGER KING® respective roles and responsibilities outlined in a formal working relationship with Burger King Corporation, with RSI works closely with restaurant owners, Burger King Restaurant Services, Inc. 4904 restaurant owners in the United States User Name ... Password ... than 8,300 restaurants Operating Agreement. Restaurant Services, Inc. - Microsoft Internet Explorer About RSI franchisee Address & http://www.rsiweb.com/home/index.asp 4902 NFA link General Information Contact Information egal Information More About RSI Map/Directions BKC link Helb Ð

FIG. 49

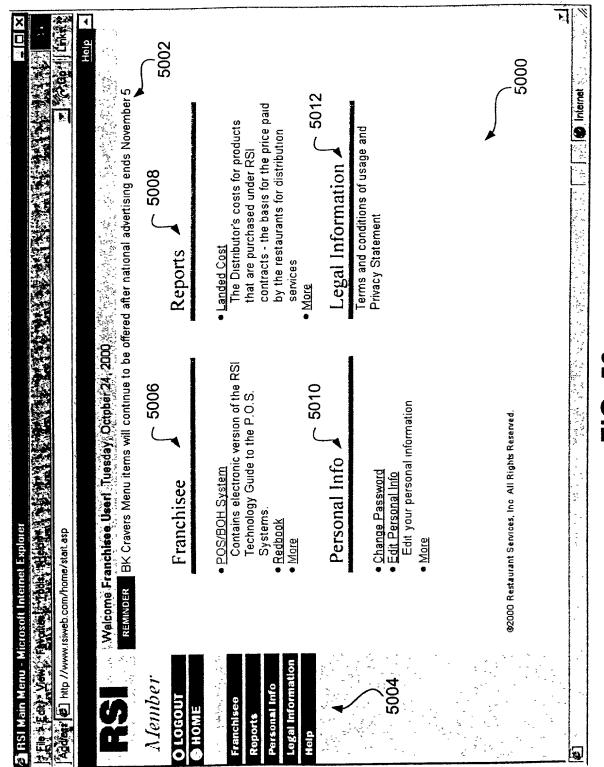


FIG. 50

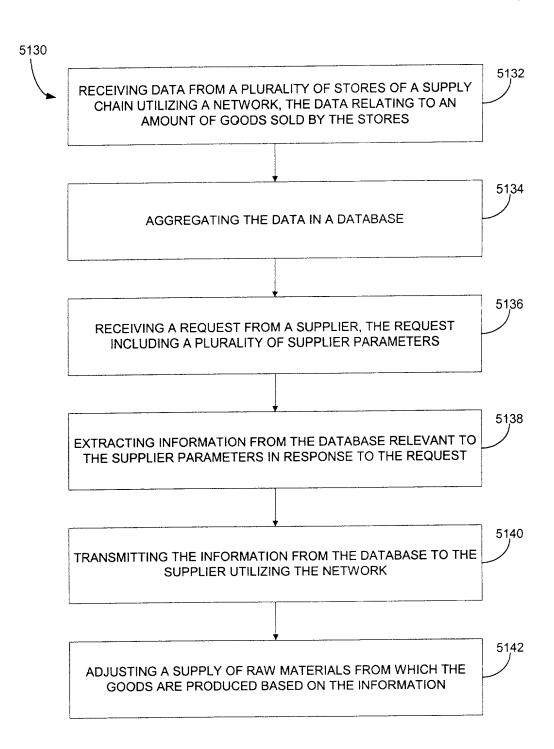


FIG. 51

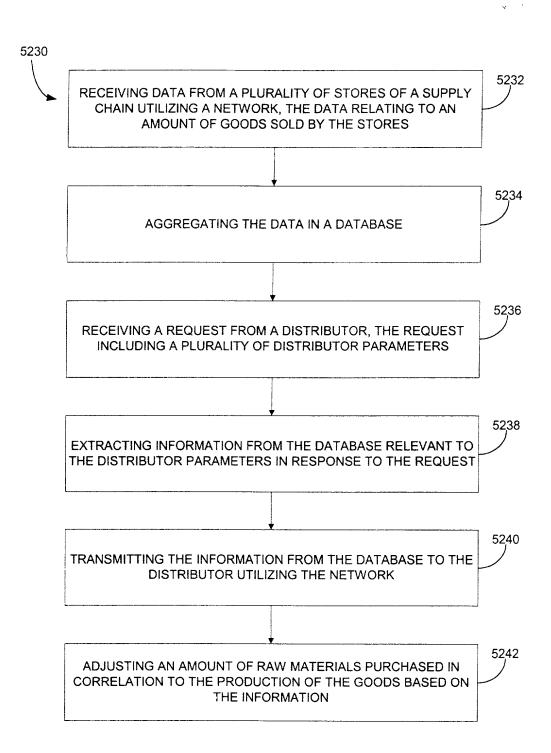


FIG. 52

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FIG. 53

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FIG. 54

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FIG. 55

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20940	·		\$29.78 \$1.57 \$7.81 \$ \$1.57	\$31.35 \$5.38
24600	4270 WATER-ICE MOUNTAIN SL	79\$	56.41 \$1.57	\$7.98

FIG. 56

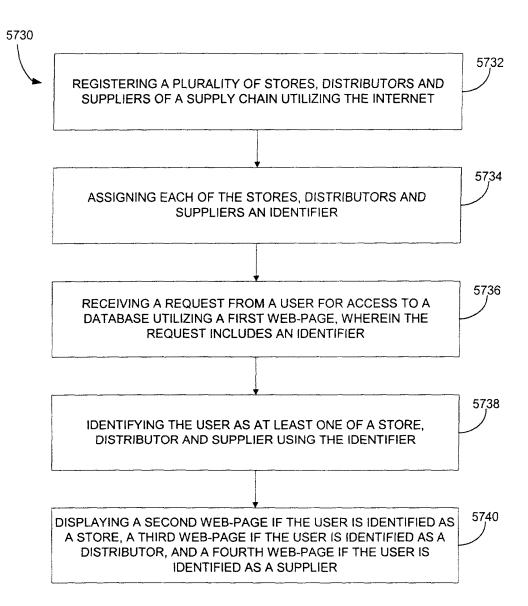
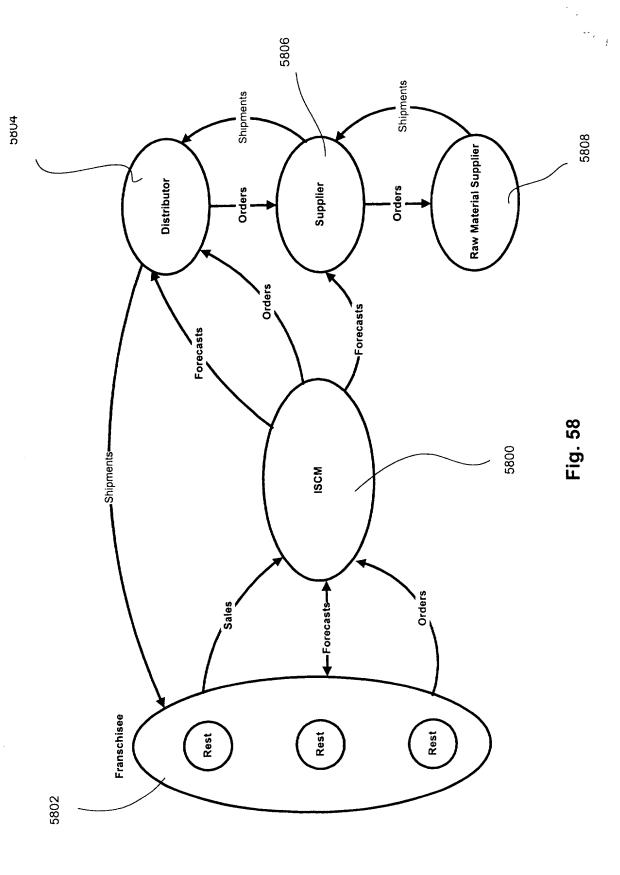


FIG. 57



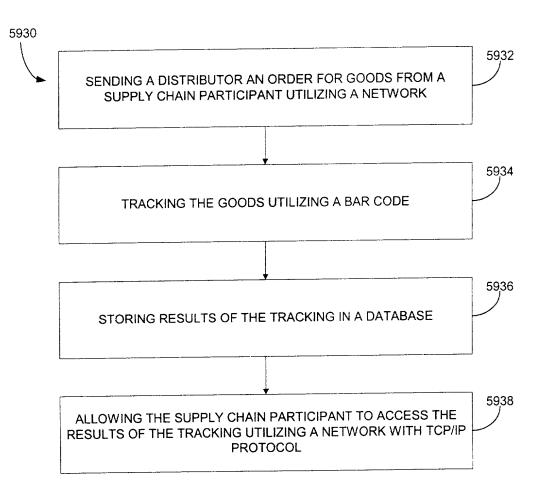


FIG. 59

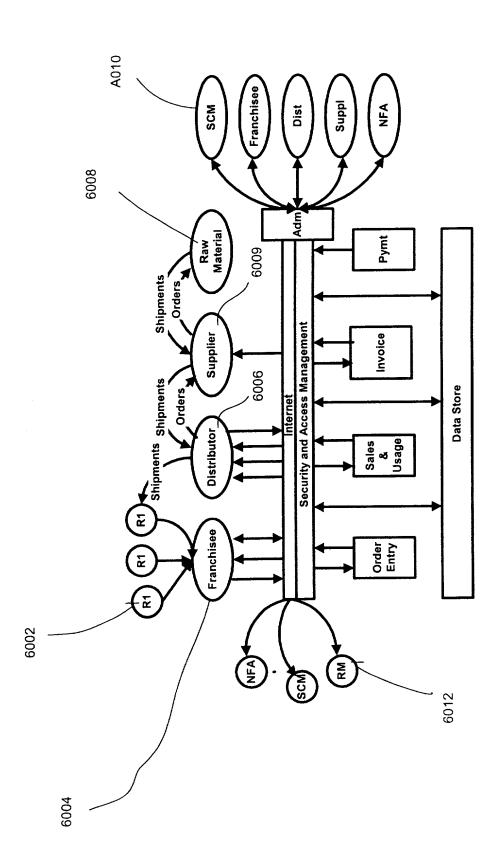
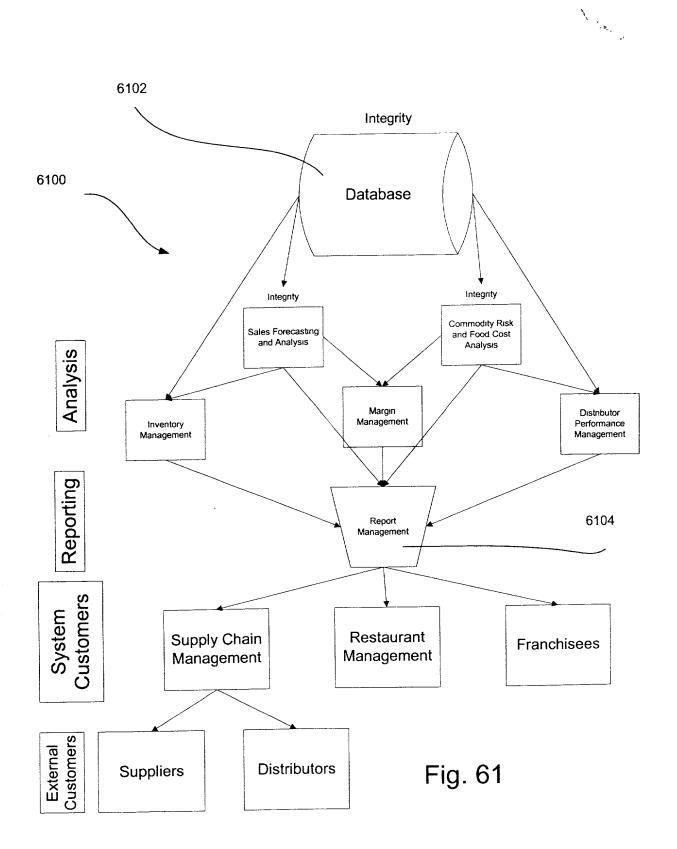


Fig. 60



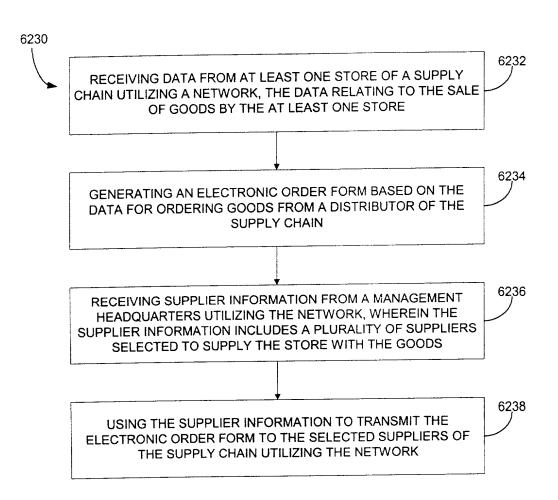
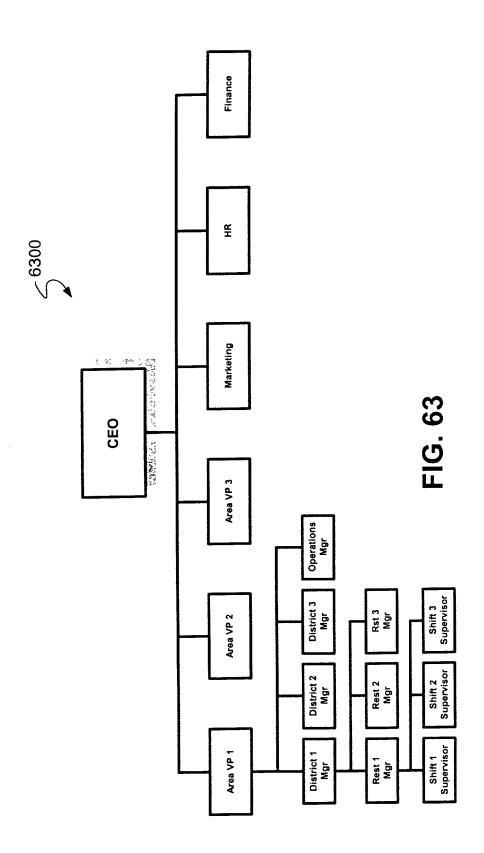


FIG. 62



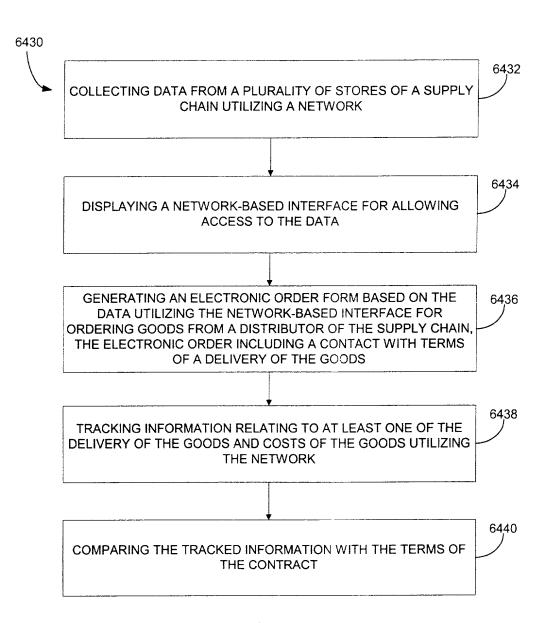


FIG. 64

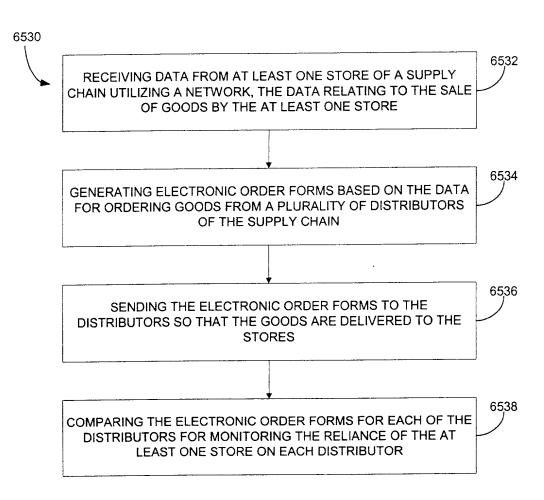


FIG. 65

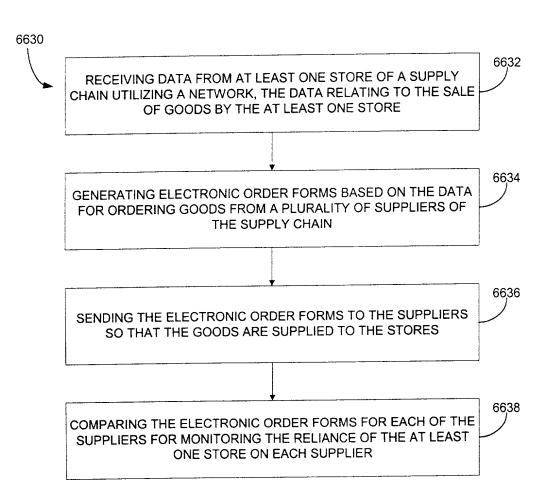


FIG. 66

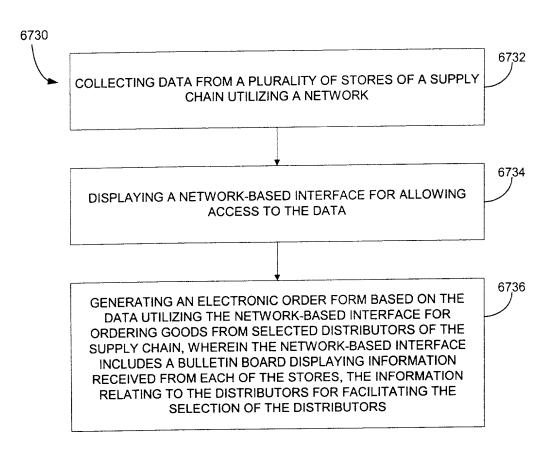


FIG. 67

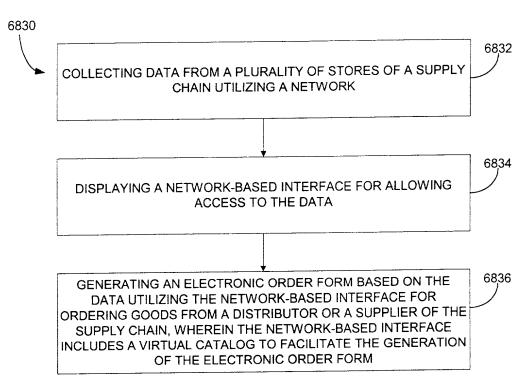


FIG. 68

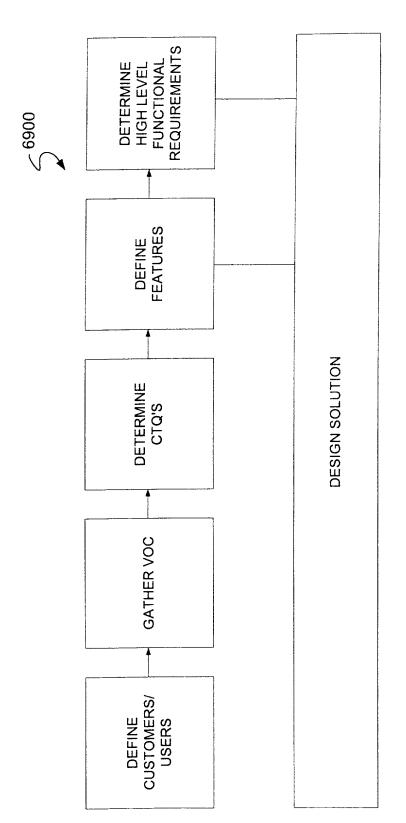


FIG. 69

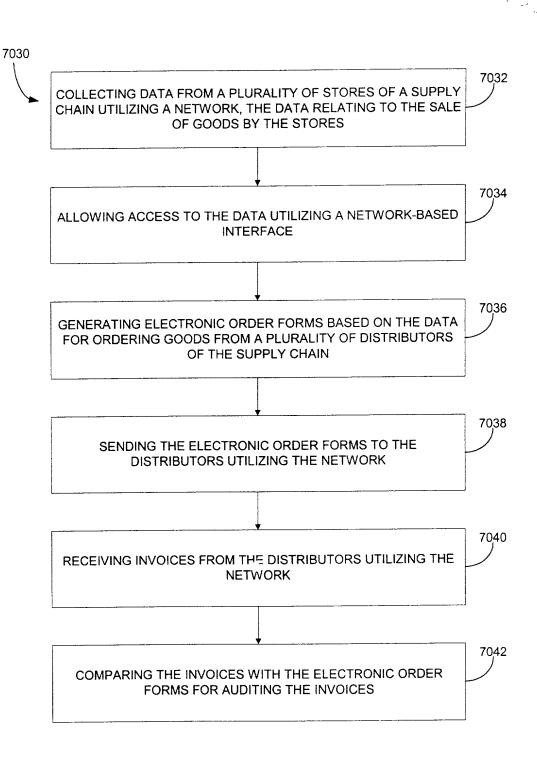


FIG. 70

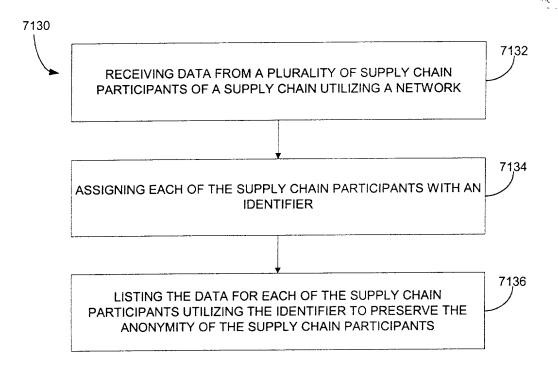


FIG. 71

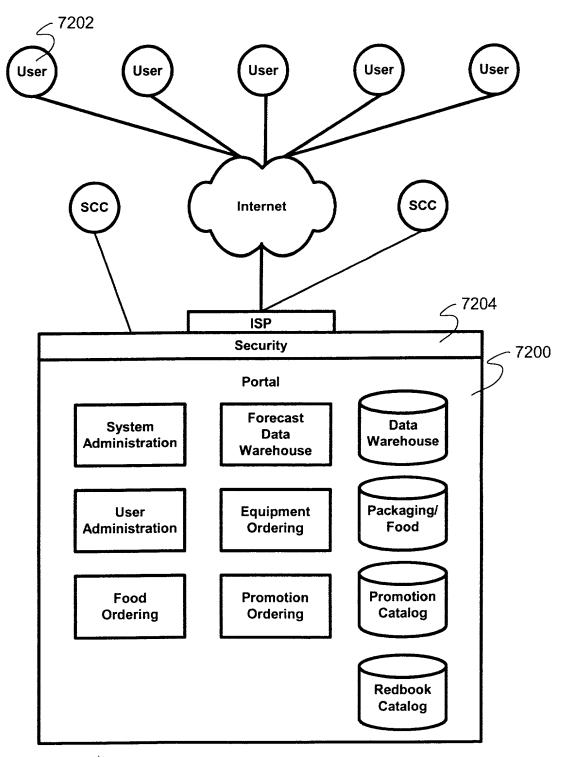


FIG. 72

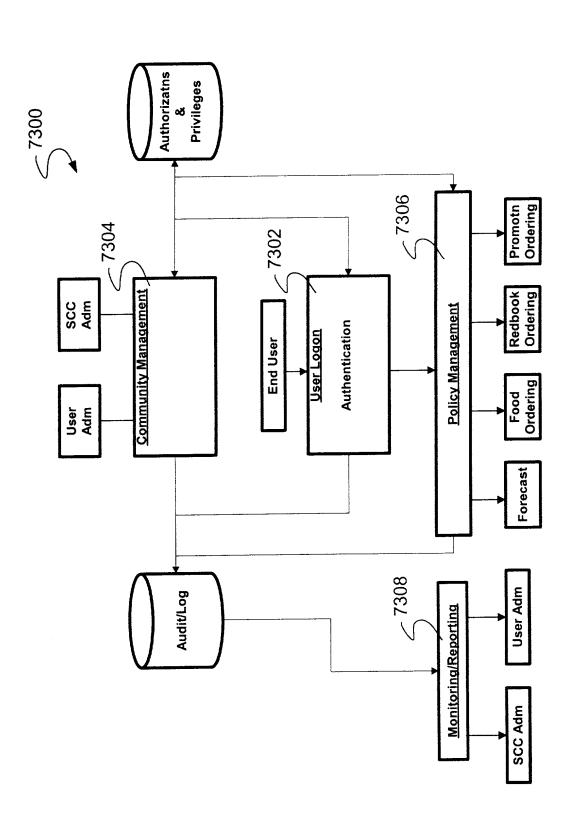


FIG. 73

, b

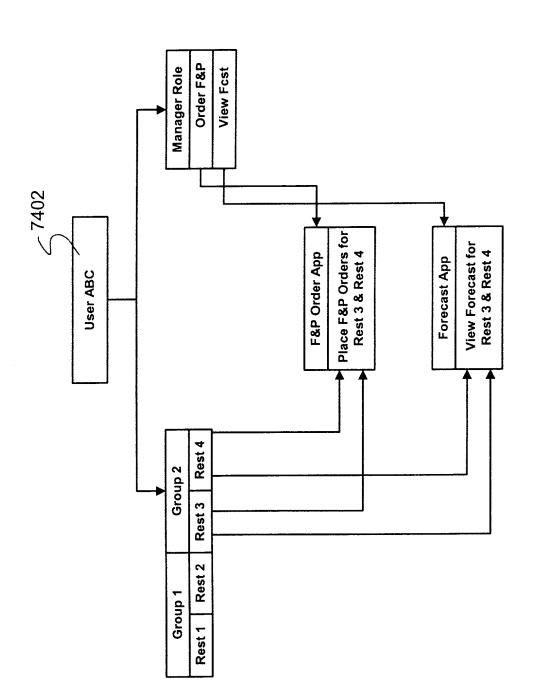


FIG. 74

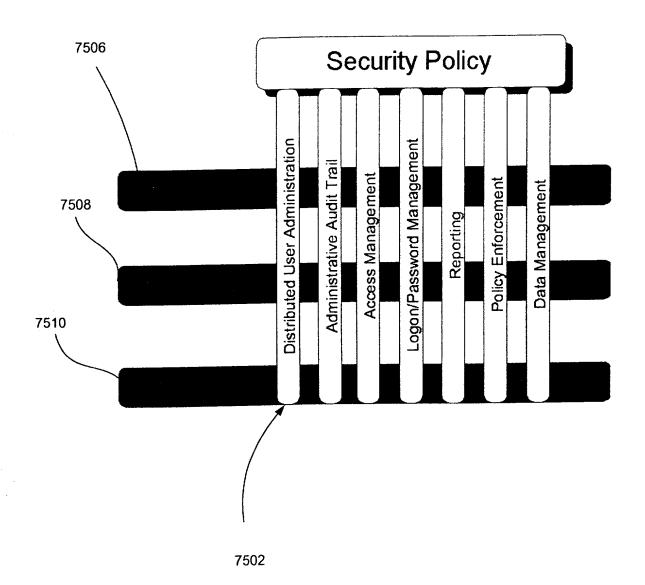


Fig. 75

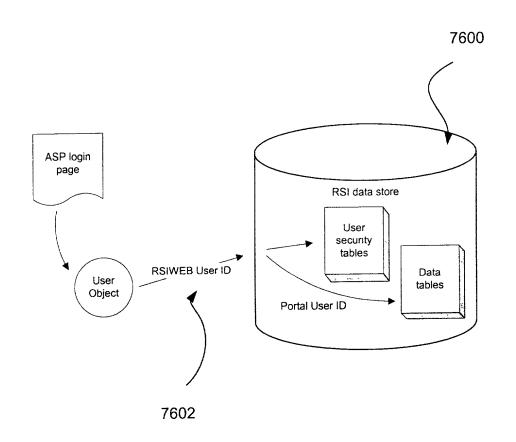


Fig. 76

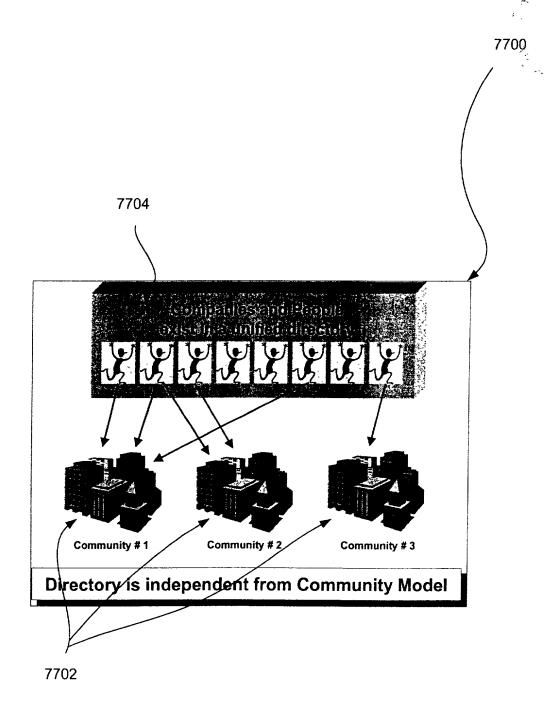


Fig. 77

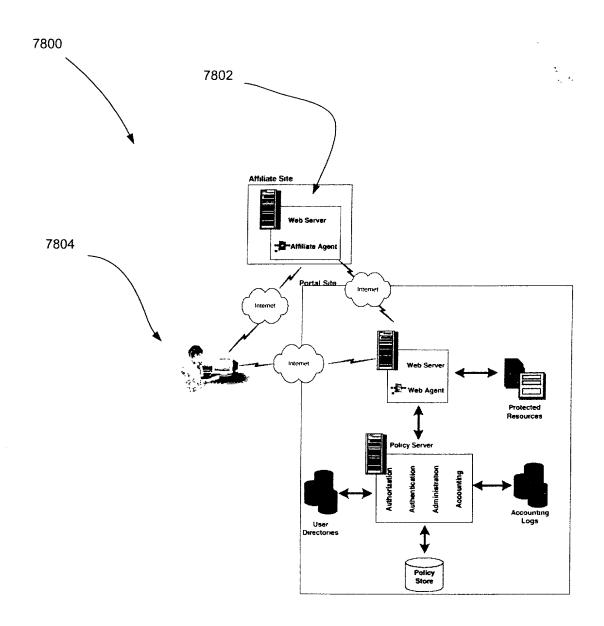


Fig. 78

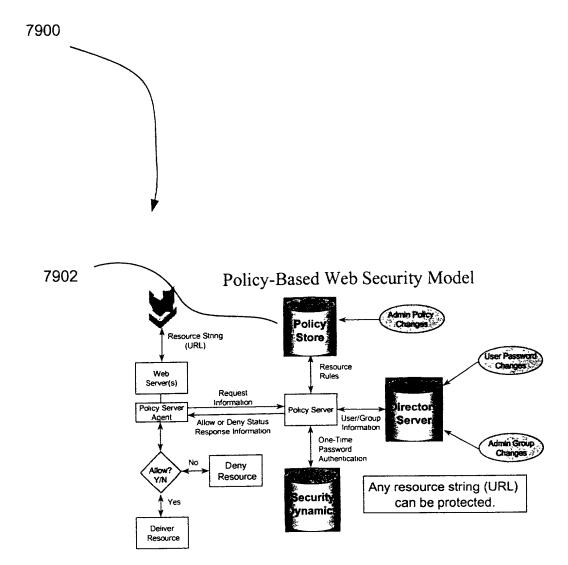


Fig. 79

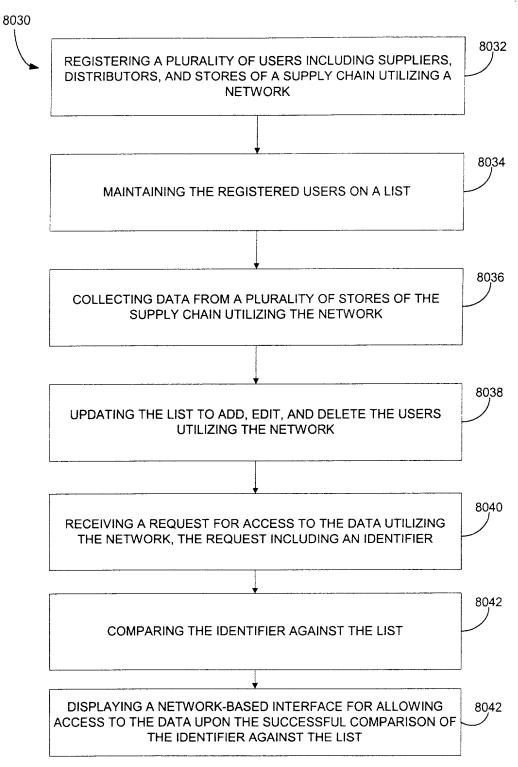


FIG. 80

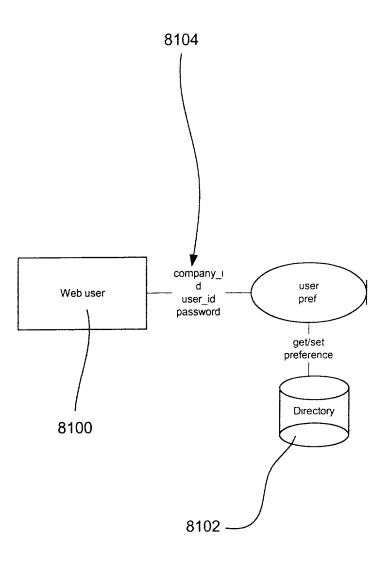


Fig. 81

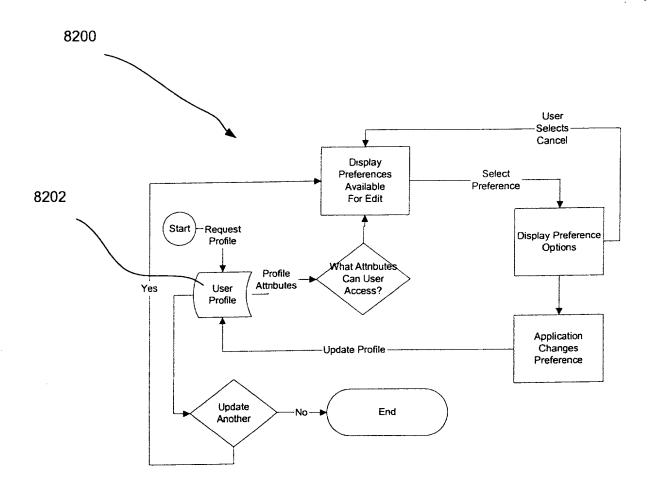


Fig. 82

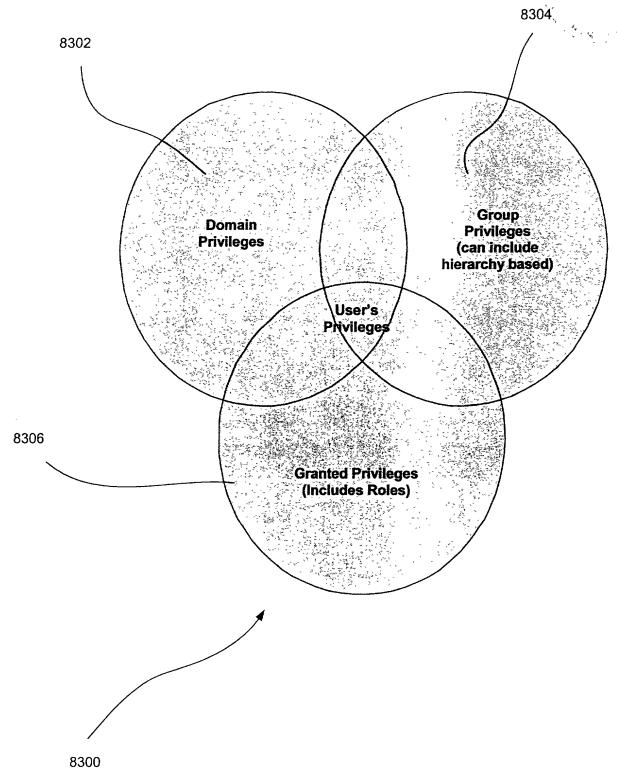


Fig. 83

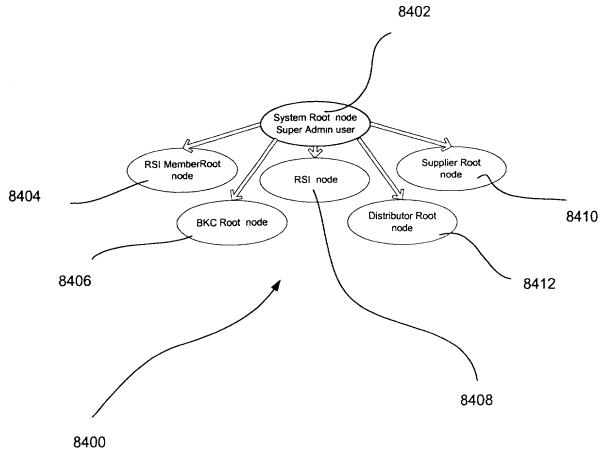


Fig. 84

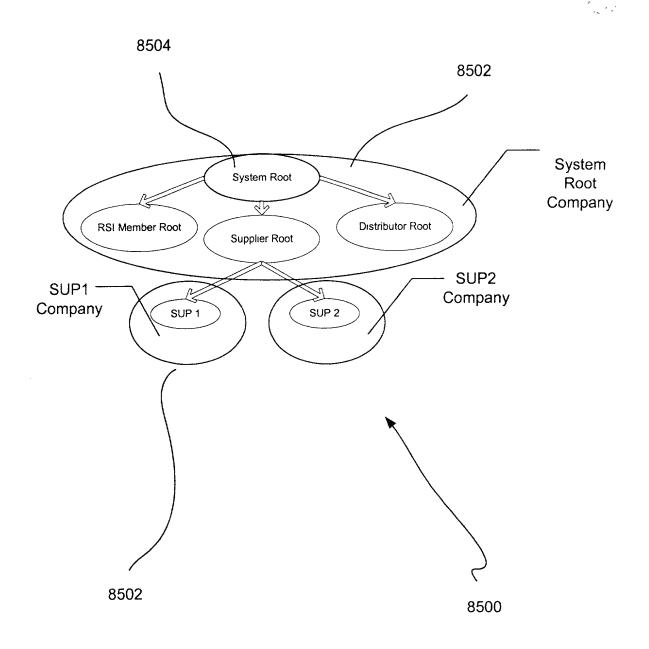


Fig. 85

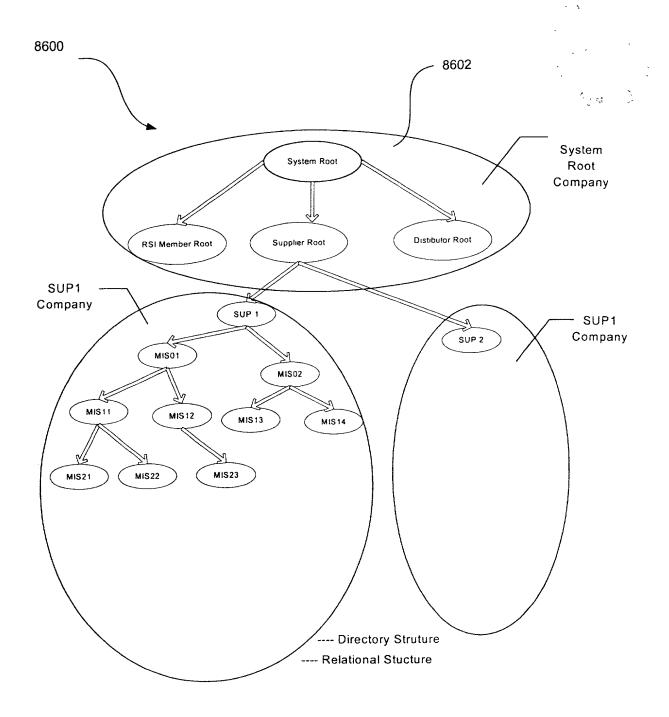


Fig. 86

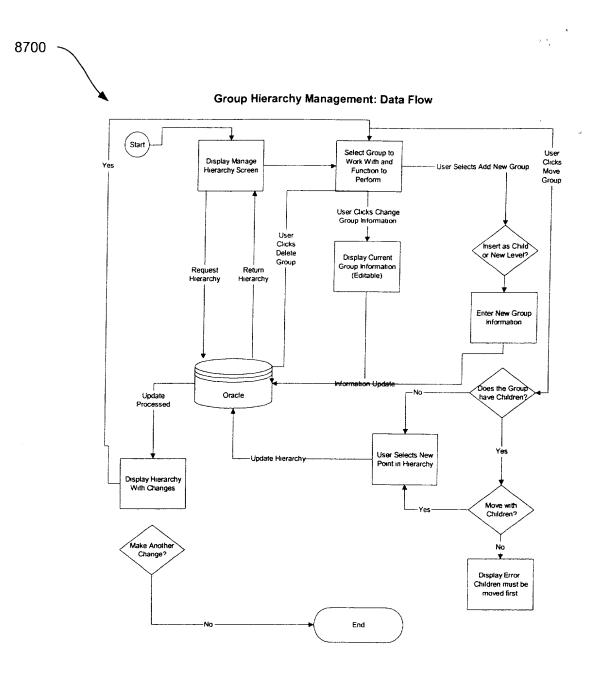


Fig. 87

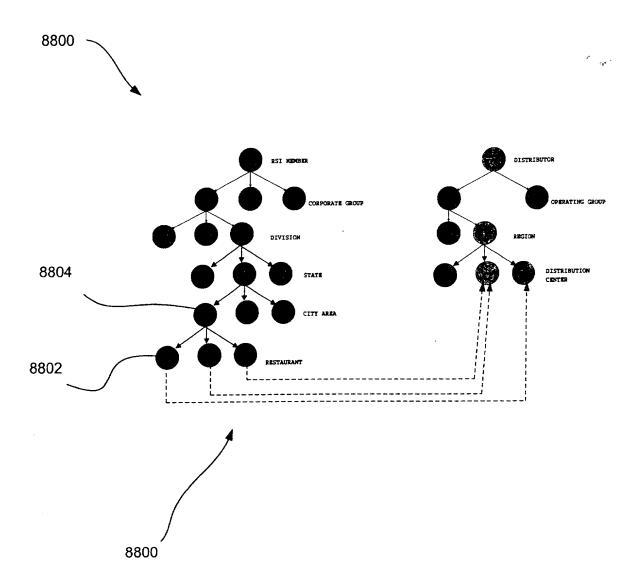


Fig. 88

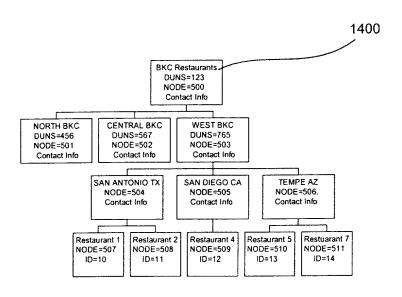
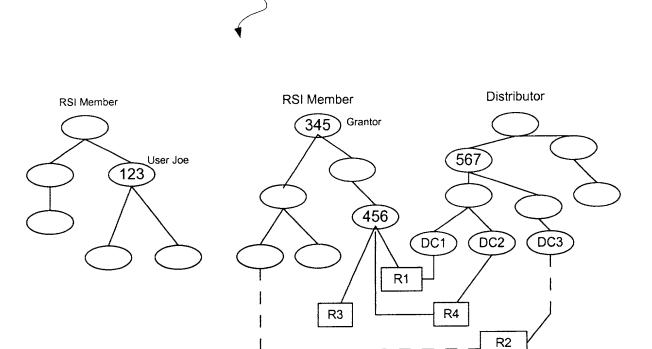


Fig. 89



9000

FIG. 90

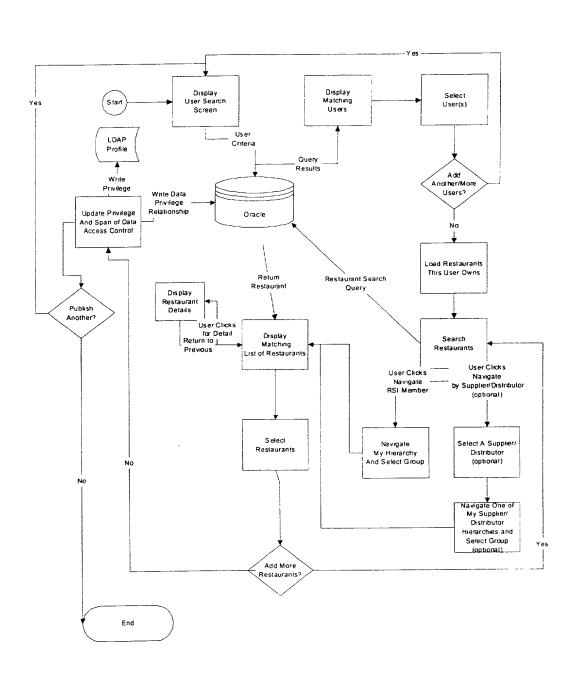


Fig. 91

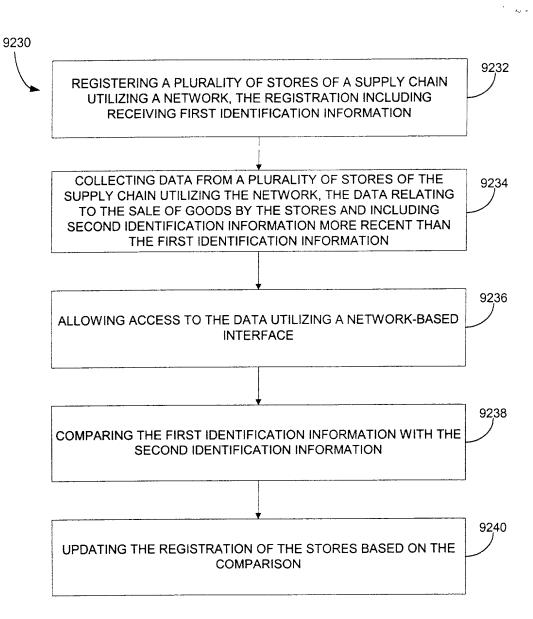


FIG. 92

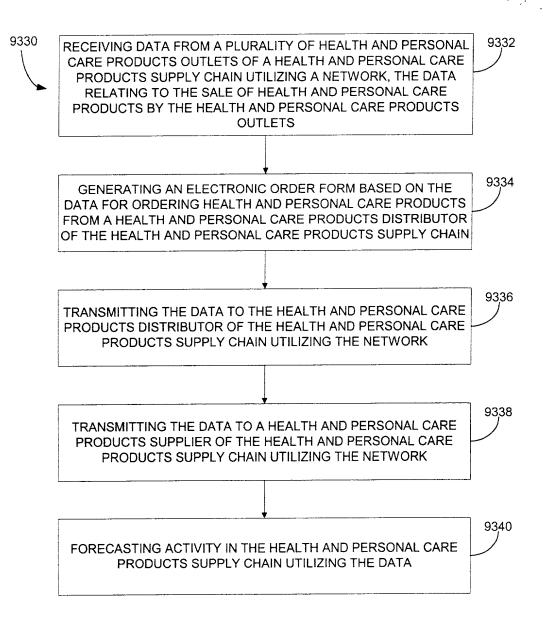


FIG. 93

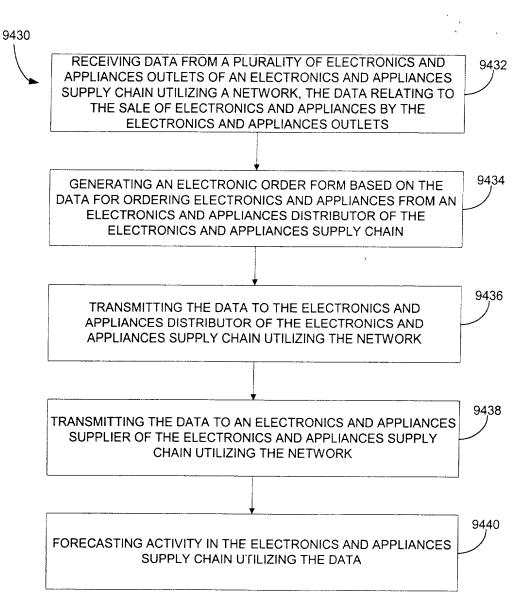


FIG. 94

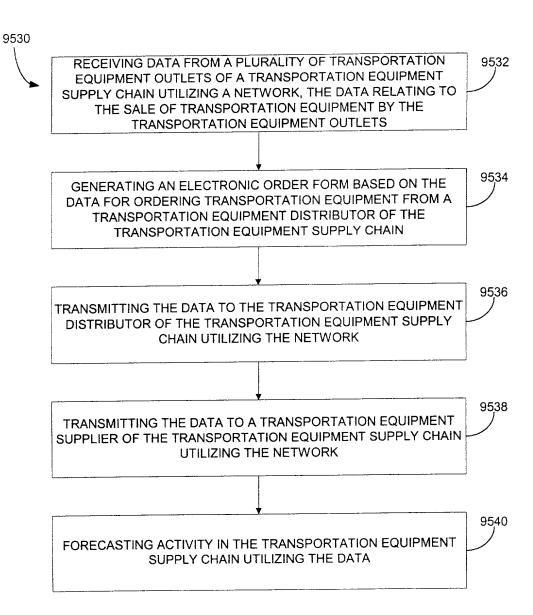


FIG. 95

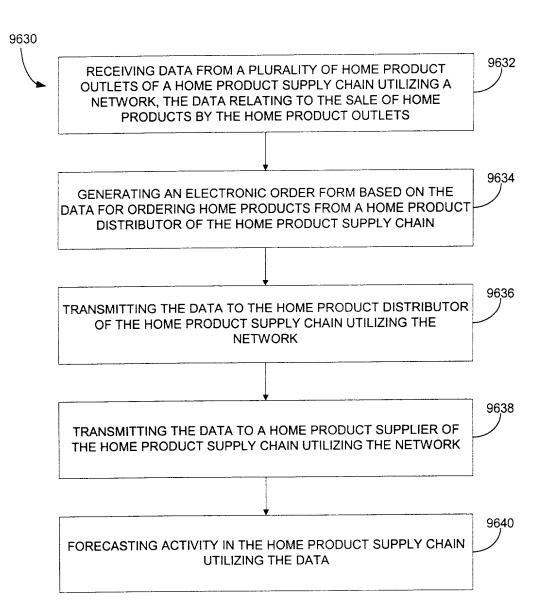


FIG. 96

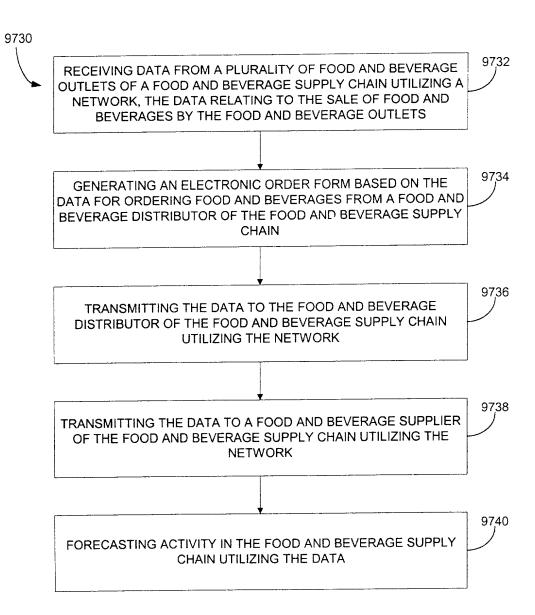


FIG. 97

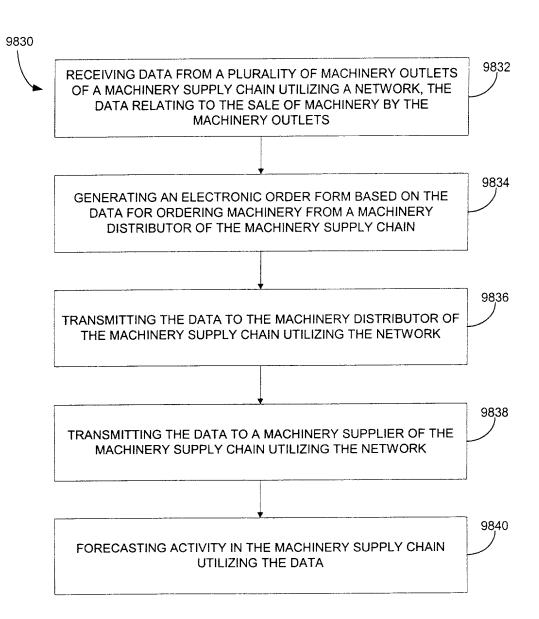


FIG. 98

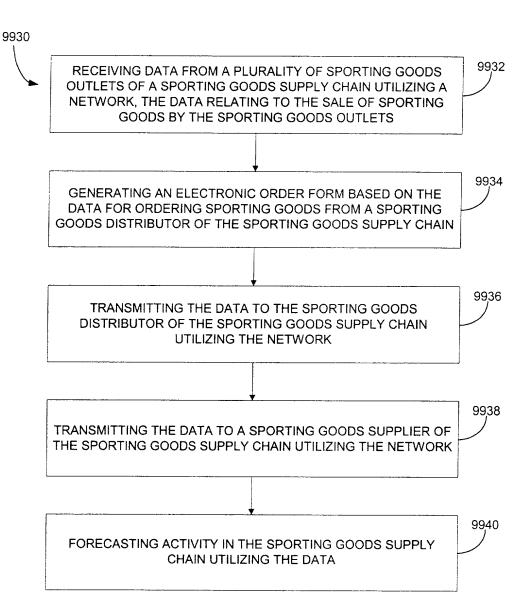


FIG. 99

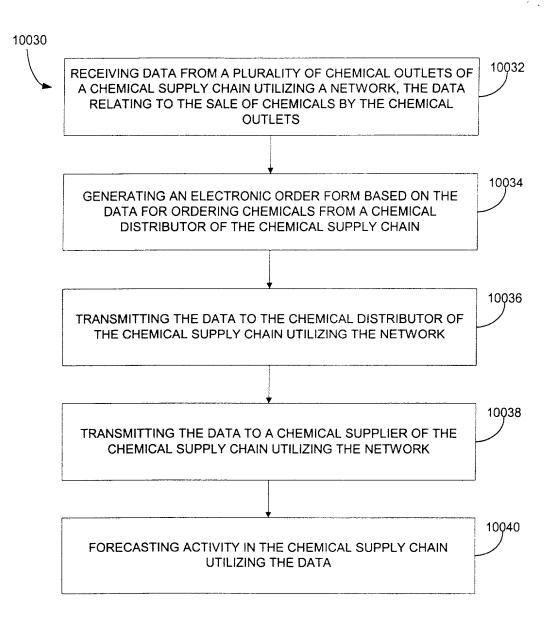


FIG. 100

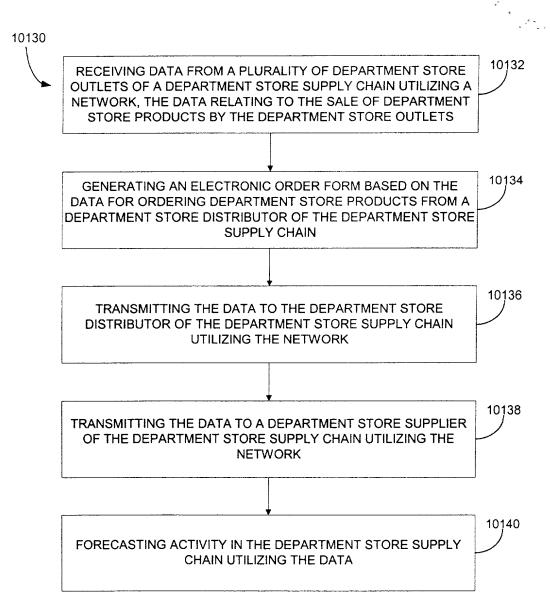


FIG. 101

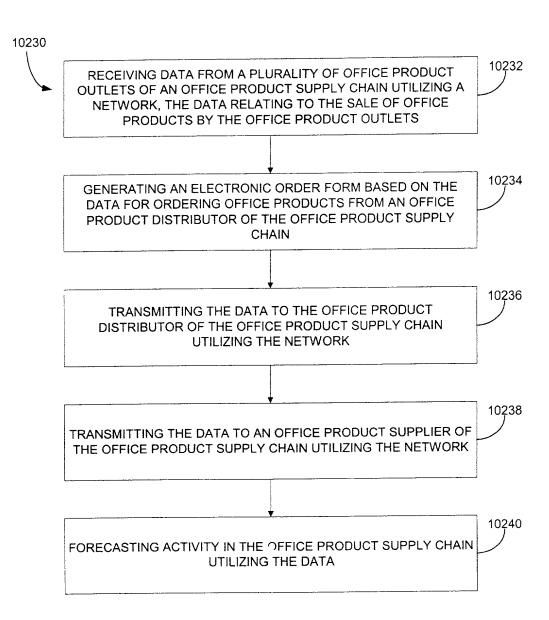


FIG. 102A

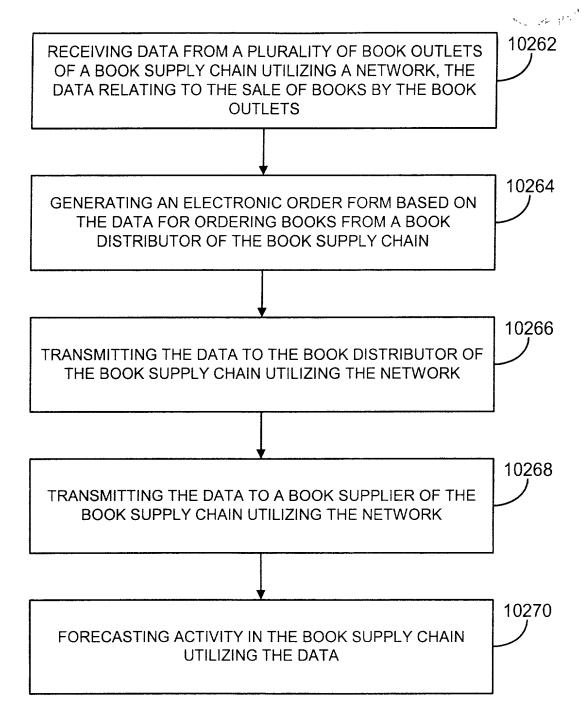


FIG. 102B

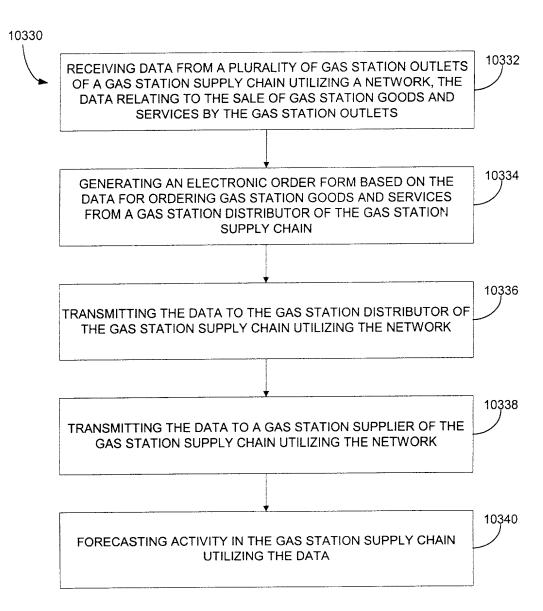


FIG. 103

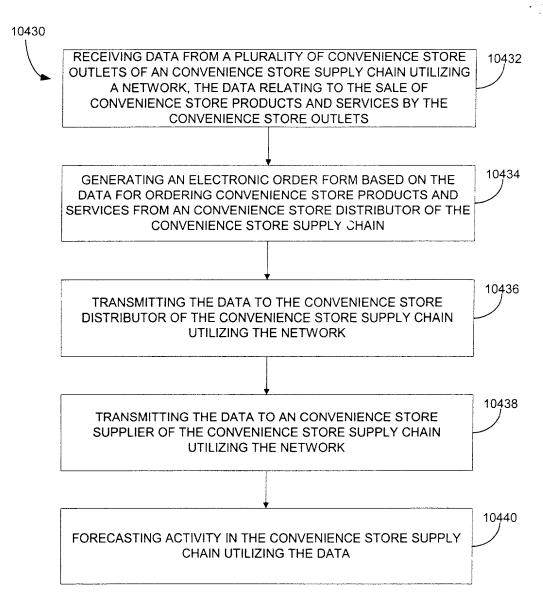


FIG. 104A

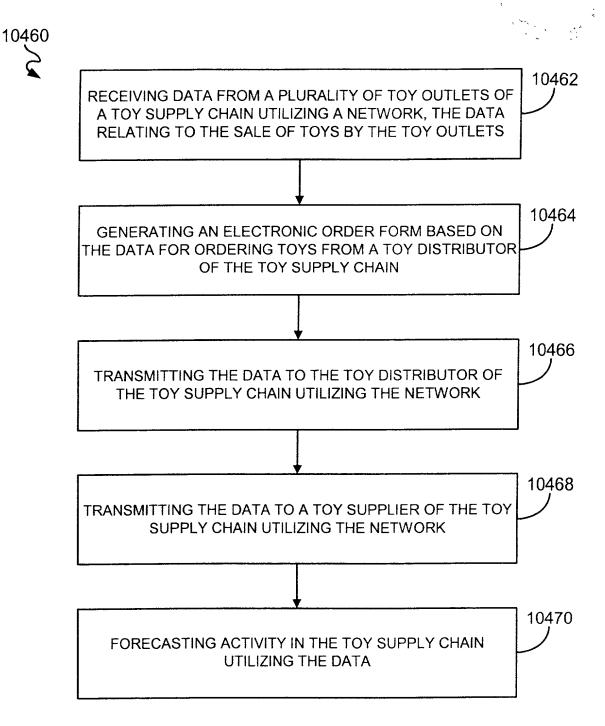
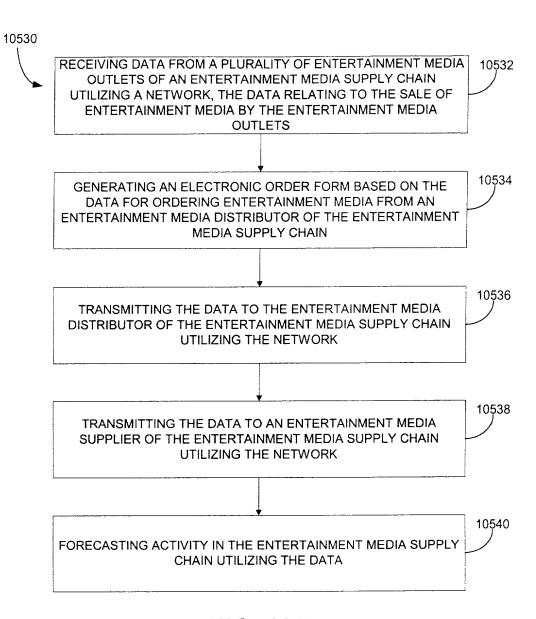


FIG. 104B



· Sang

FIG. 105

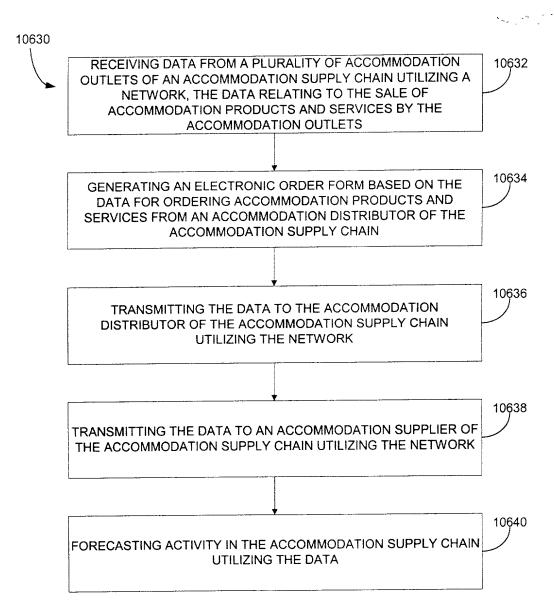


FIG. 106

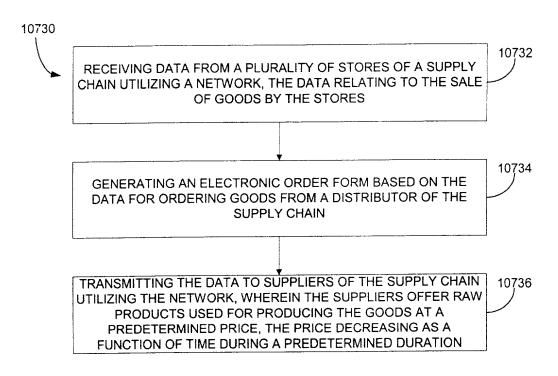


FIG. 107

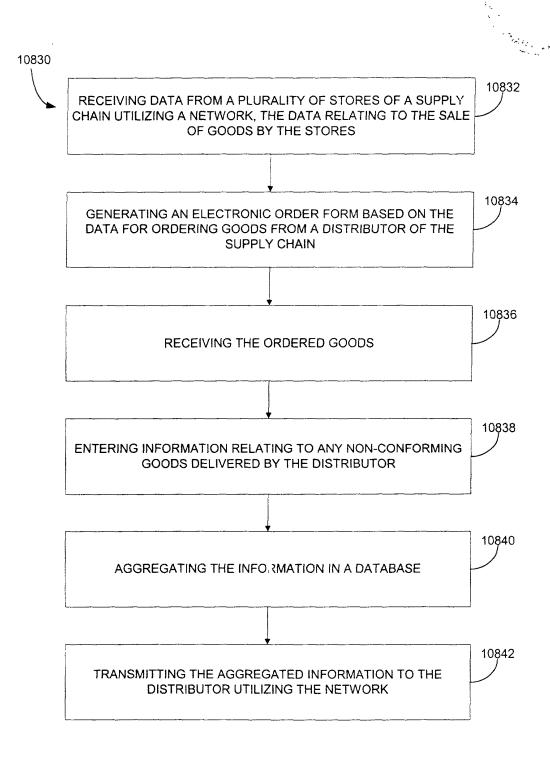


FIG. 108

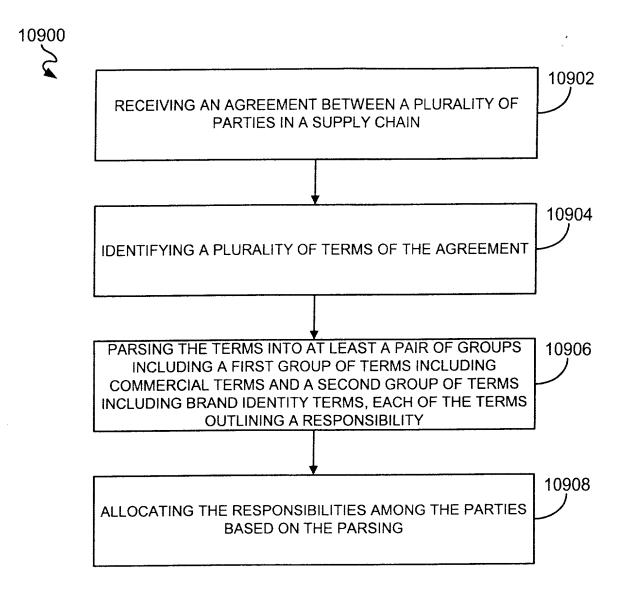


FIG. 109

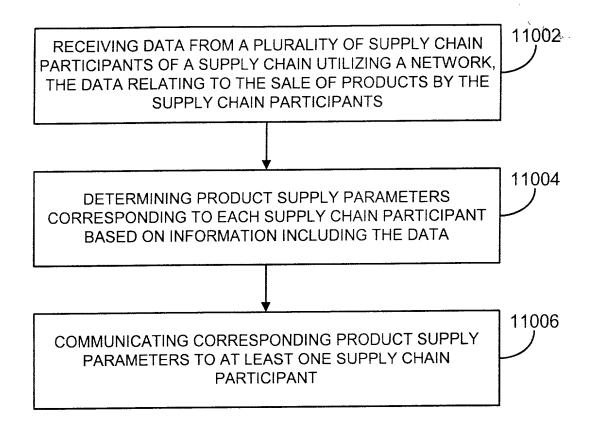


FIG. 110

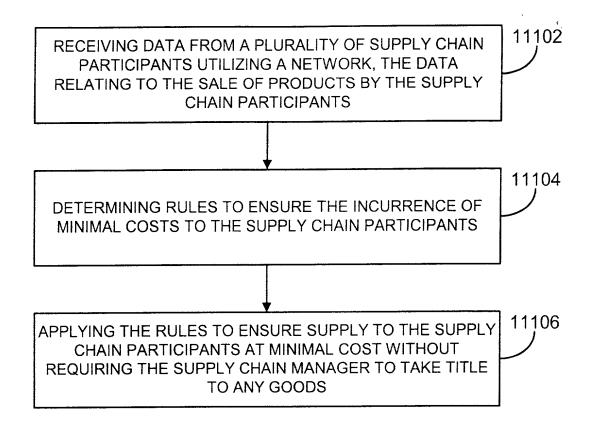


FIG. 111

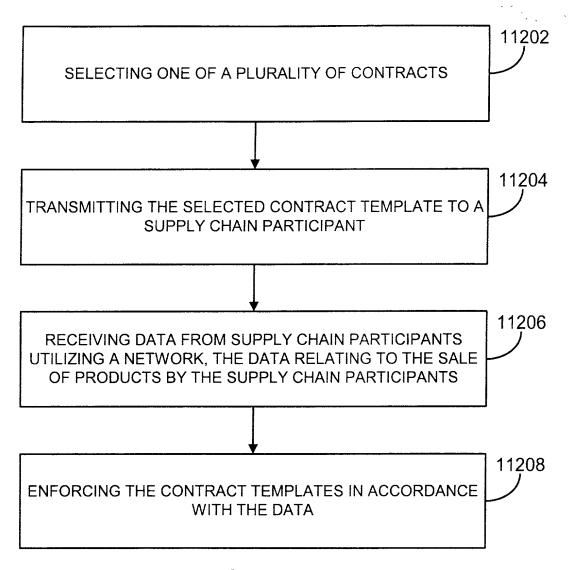


FIG. 112

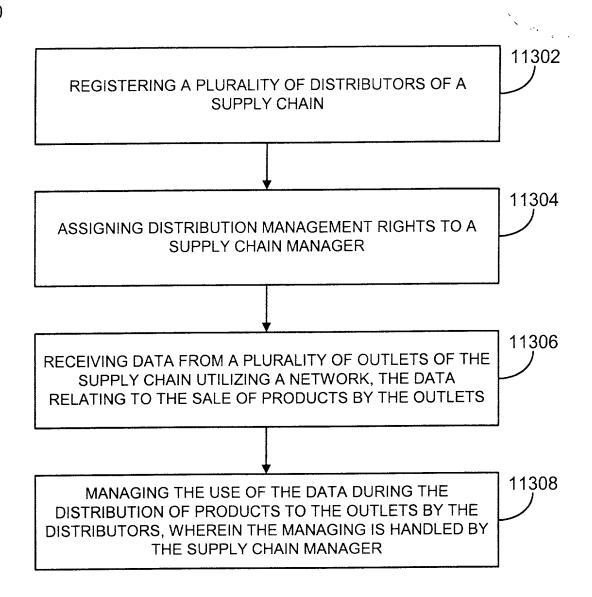


FIG. 113

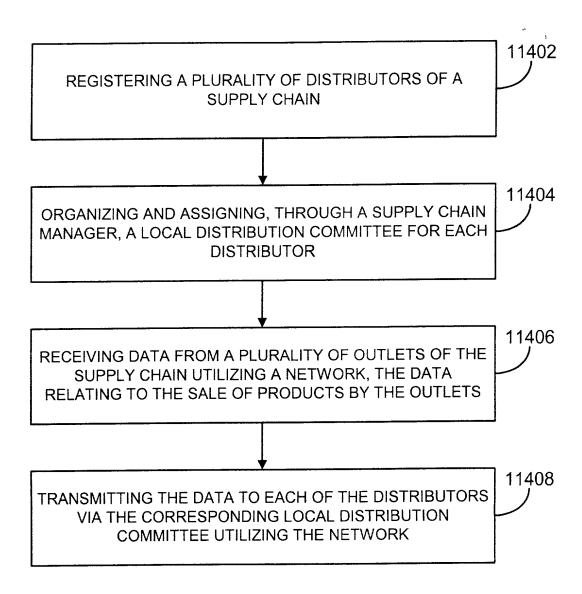


FIG. 114

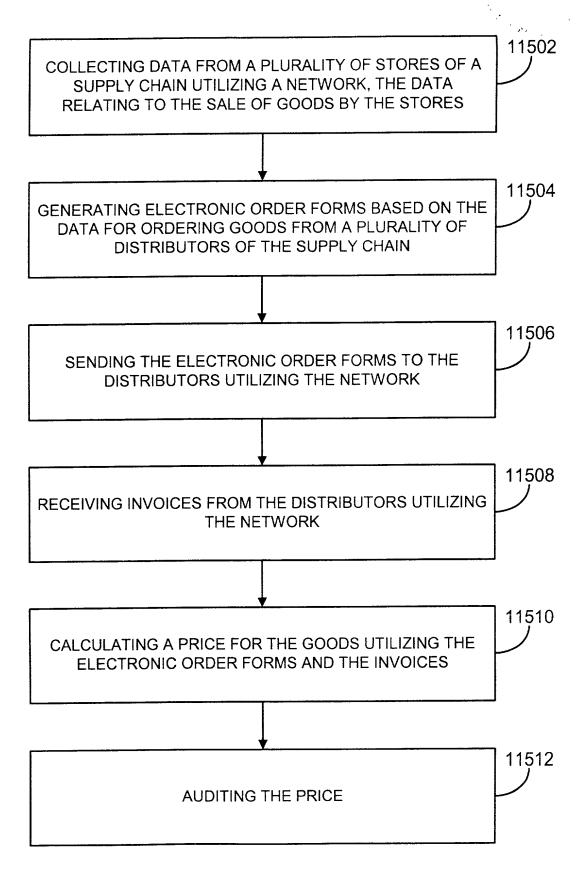


FIG. 115

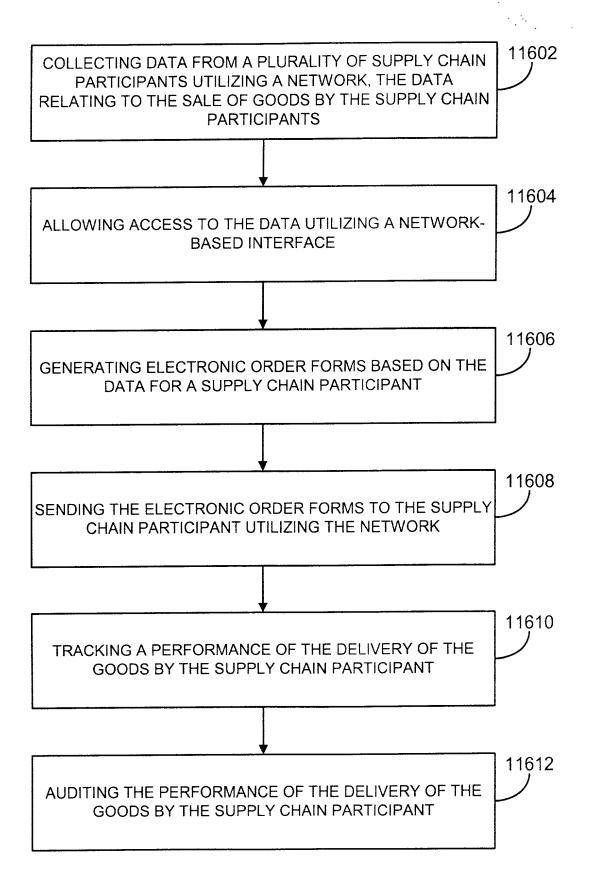


FIG. 116

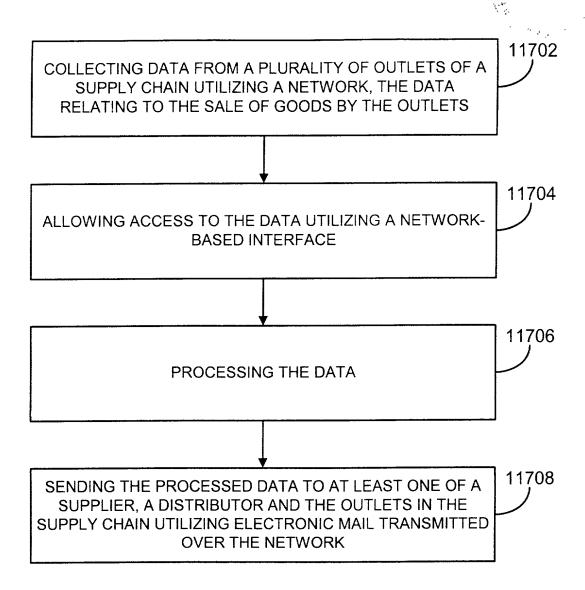


FIG. 117

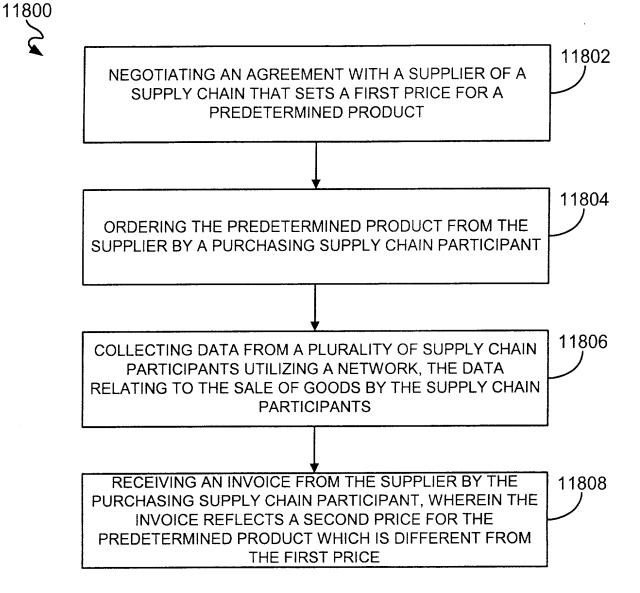


FIG. 118

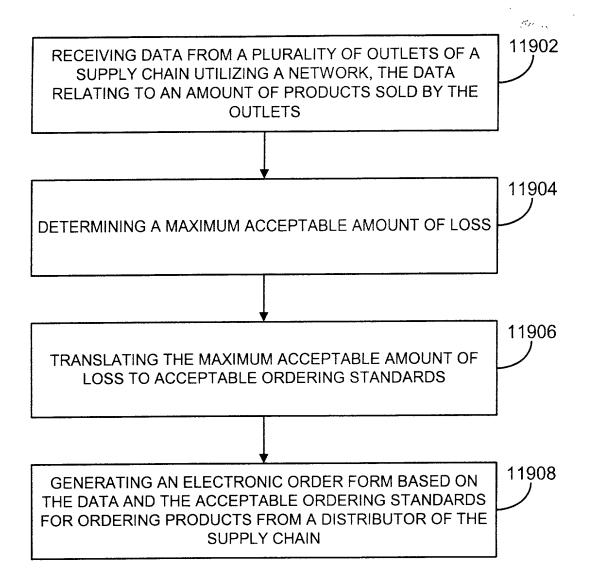


FIG. 119

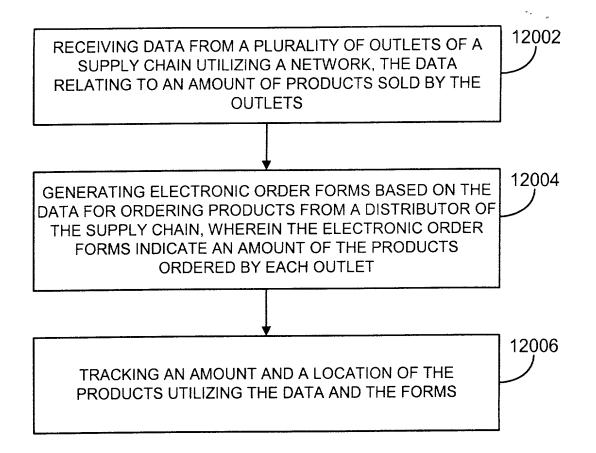


FIG. 120

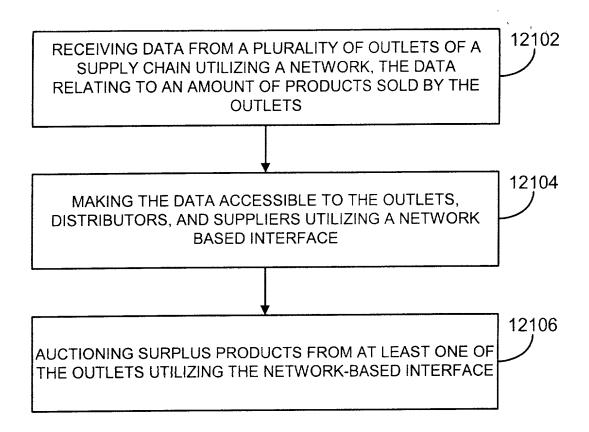


FIG. 121

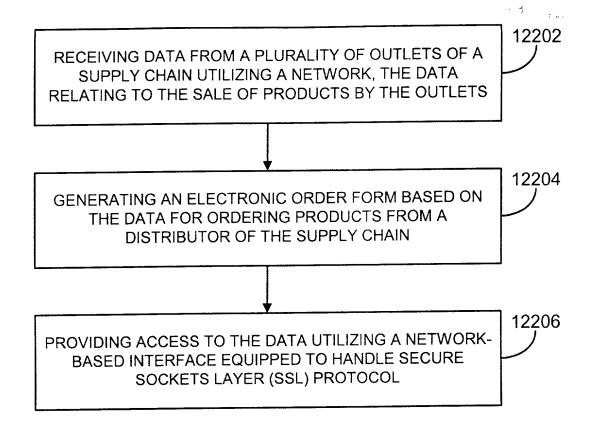


FIG. 122

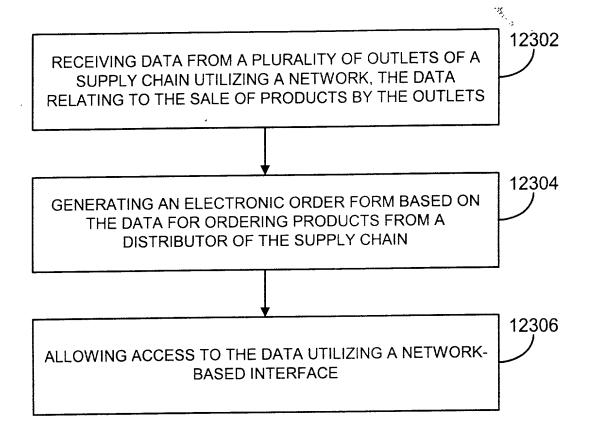


FIG. 123

A" I B ham had been the first that the factor than

The first state of the first sta

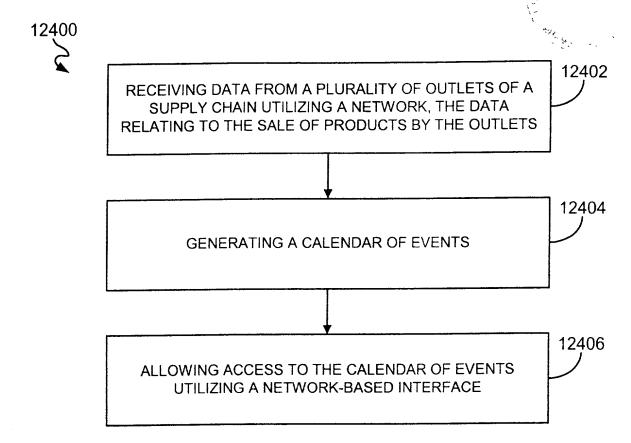


FIG. 124

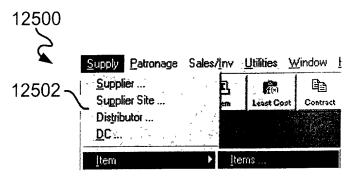


FIG. 125

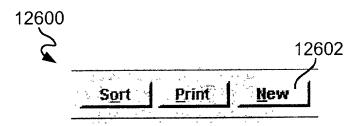


FIG. 126

12700			
2			12702
	<u>Item Desc:</u>		
	Item Number:	Status Cod	e: ₃ Active ▼
	Product Cat Code:	▼ Item Rank:	▼

FIG. 127

Landed Cost by Distribution Center

Item	Inv FOB	Inv FOB Freight	Landed	Landed Routing
Bag - Medium	4.85	0.23	5.08	3 T.L
Bag - Large	6.7		6.93	3 T.L
Biscuits - Frozen	12.33		13.48	3 TL
Brush - Pot, Long Handle	40.2		42.22	2 TL
Brush - Pot, Short Handle	24		•	9 T.L
Carton - Breakfast	16.59		17.69	9 RDC
Carton - Large Fry	29.91			2 RDC
Carton - Medium Fry	18.92		`	19.65 TLMIN

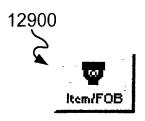


FIG. 129

13000

Supplier Item Desc:		***************************************	kem N	i
Current:	で Yes C No ∼		Tie Qtyr 🚉 .	
Items per Case:	5000		High Qty:	
Innerpack Contents:	5M000	\$ 13 p. 1	Cases Per Pallet:	Service Control
Item Size:			Stacking Allowed:	
Case Length:			Universal Product Cod	e:
Case Width:		•	Cases Per Truckload:	1350
Case Depth:		,	Net Weight:	39 00
Case Dimension U/M:	INCHE(S)		Gross Weight:	39 00
Item Cube:	0.95 CUBIC FEET	r	Weight U/M:	POUND(S)
Item Shelf Life: 🔆 🛴		回	BarCode:	The Transfer of the second

White Boxes Are Copied Across Suppliers / Grey Boxes Are Only Copied Within Same Supplier

Site Information Site Id: 17355 Site Role: FOB Shipping Point

Site Name: TYSON FOODS - NEW HOLLAND, PA

13102

FIG. 131

Site Information Site Id: 16 FOB Shipping Point

| Marris | AMERISERVE-FARMINGDALE, NY | Railroad Name: |

Status: Active

FIG. 132

Rail Sidings:

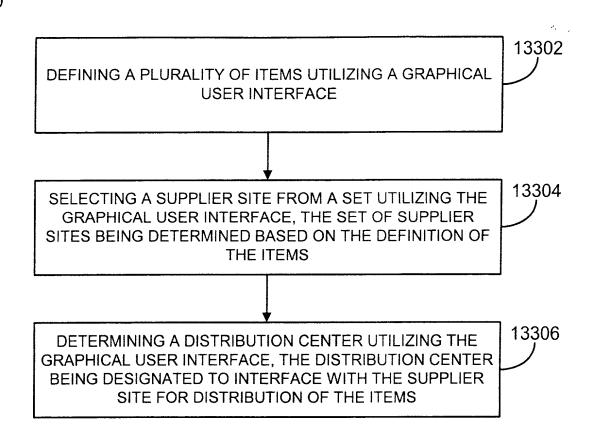


FIG. 133

Item: ARAP-BACON DOUBLE CHEESEBURGER DELUXE Be	gin: 7/1/96	End:	9/1/ 9 6	Final:
Override Rules: C Yes C No Apply By: Ce	· ·			

FIG. 134

13500

THE RESIDENCE OF THE	Supplier FOB Point 6005
AMERISERVE-DENVER, CO	TYSON FOODS - GREEN FOREST, AR
AMERISERVE-DOUGLASVILLE,	TYSON FOODS - ALBERTVILLE, AL
AMERISERVE-FARMINGDALE, N	TYSON FOODS - NEW HOLLAND, PA

FIG. 135

13600

Con FOB	Inu FOB	Freight	Landed
34 3200	34 3900	0 8400	35.2300
34 3200	34.3900	0 2900	34.6800

FIG. 136

13700

Contr	LB	Trk	Routing
96	83,600	20	TL
96	215,040	51	TL

13800 Ea Contract

FIG. 138

13900

Min Ordr	UM	Slip	Deliy.
1	TRUCKLOAD(S	Pallet	
1	TRUCKLOAD(S	Pallet	

FIG. 139

14300

FIG. 140

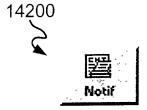


FIG. 142

Dptions Window Help

Verify
Contract Link
Matrix Status
Price Notification - Standard
Price Notification - DC's
Supplier Confirmation...

FIG. 141

 Commodities
 ► Edit / View ...
 F3

 Vendor Rating
 ► New (using previous matrix) ...
 F4

 New (build matrix) ...
 F5

 Multi Item Price Notification ...

FIG. 143

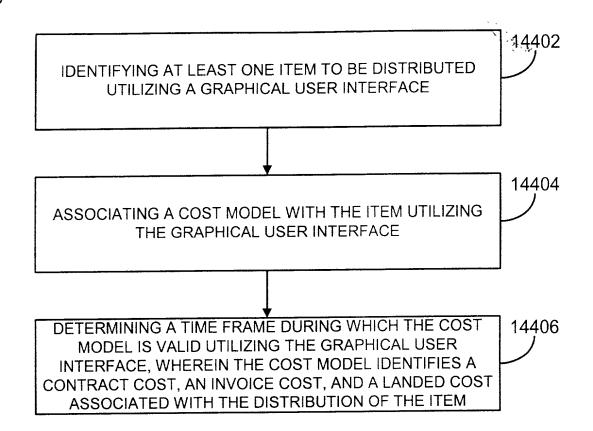


FIG. 144

FIG. 145

14600

Contract ID:

673 - TYSON FOODS

<u>Initial Buyer Name:</u>

Jamie Hersh

Current Buyer Name: Chris Stainlon

FIG. 146

14700

Contract Start Date:	05/15/98	
Contract End Date:	12/31/02	
Execution Date:	5/15/98	
Effective:	Shipment Date	¥
Payment Terms:	Net 10	-

FIG. 147

14800 Generate

FIG. 148

14900



FIG. 149

15000



Select the End Dates to Use on the Exhibit

item Description	Cost Matrix End Date	Contract End Date	No End Date
BEEF - 77% () () ** 1** 1 () () ()	8/1/98		No Date
BEEF-WHOPPER 4.0 OZ	C 8/1/98	€ 2/24/08	No Date
BEEF-WHOPPER JR. 2.8 OZ.	8/1/98	© 2/24/08	C No Date

FIG. 151

15200 ح

Options Window Help.

New Items...

<u>D</u>elete Item... Exhibit <u>A</u>

Exhibits B

Exhibits C

<u>Replacement Exhibit B</u>

15300

Exhibit C

FIG. 153

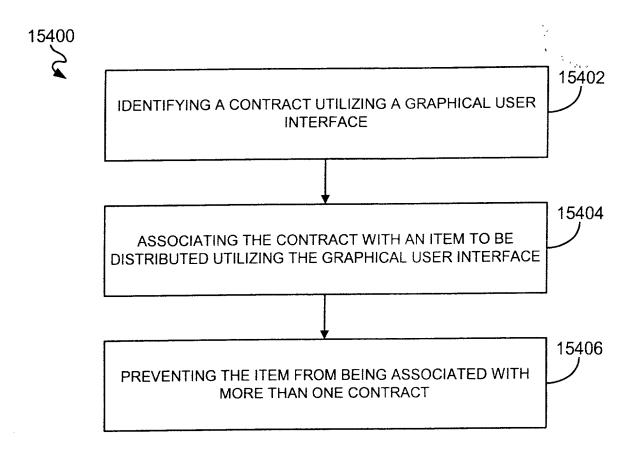


FIG. 154

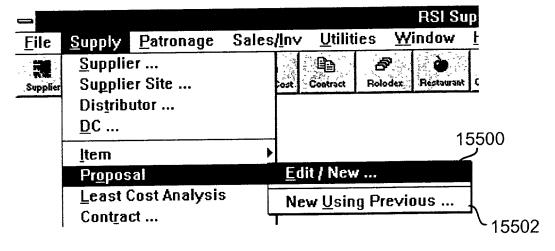


FIG. 155

Proposal - Foam Hot Cups & Polys	styrene Lids
Main Info Items Suppliers DCs FDB Price DC/Rest.	Usage Templates View Bid
Proposal Information	
Proposal ID: 1021	Proposal Due Date: 06/12/97
Proposal Name: Foam Hot Cups & Polystyrene Lids	Contract Begin Date: 07/01/97
Buyer Name: Dennis Clabby <u>₹</u>	Contract End Date: 06/30/98
Actions # Date: Action Description:	And the second s
1 05/28/97 Sent this bid to Dart and also sent, a request for in	formation to WinCup

FIG. 156

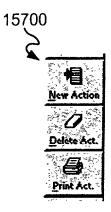


FIG. 157

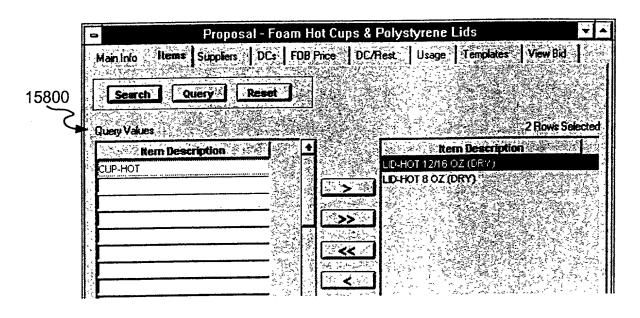


FIG. 158

-	Prop	osal - Foam I	Hot Cups &	Polystyrene	Lids	Ť.
MainInfo	Items Supplier	s DCs FOR	Price DC	/Rest Usage	Templates	Recreate Bid
Searci	Query	Reset				
13 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 -	es selectad					
6 Rows Fou	nd	是自然的				5 Rows Selected
THE SECTION	em Description		15902		em Description	1
CUP-HOT 1	2 OZ (PAPER)	DRY	13.7	CUP HOT 12 C		
CUP-HOT 1	6 OZ (PAPER)	DRY	3 38 S 38 S	CUP-HOT 16 O	Z (500 CT) (DR) MBV)	
CUP-HOT 8	OZ (PAPER)	DRY.	The said	LID-HOT 12/16	The state of the s	
		15904 ∽	<u> </u>	LID-HOT 8 OZ	TO THE SECOND SECOND	
				4-000		
				1 5906		
			44	H- 15908		

FIG. 159

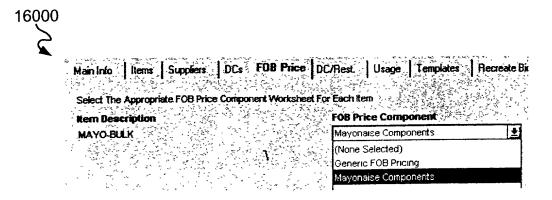


FIG. 160

· · · ∕ item ∂	Growth %	Gross Wgt.	Item Cube	Contract Period
CHICKEN-BK BROILER	5.00%	<u> </u>	1.26	09/01/97 to 12/31/97
CHICKEN-PATTY	7 00%	37 00	1 09	THE SEARCH TO THE PARTY OF THE
CHICKEN-TENDERS	0 00%	25 00	1.06	

Distribution Center	Previous Case Usage	Projected Rest. Count	Covg. Factor	Avg.# RM		Projected Unit Usage	4 .4 4 -3 4 -	÷
POST-ALBUQUERQ	576	. 30	99.34%	6.03	5 00%	755		-
POST-DENVER	833	39	99.05%	6.68	5 00%	1,083		-
POST-SALT LAKE	.∿.', √.≛າ ≛≀ 11 6	2	80.00%	5.46	5 00%	37		

FIG. 161

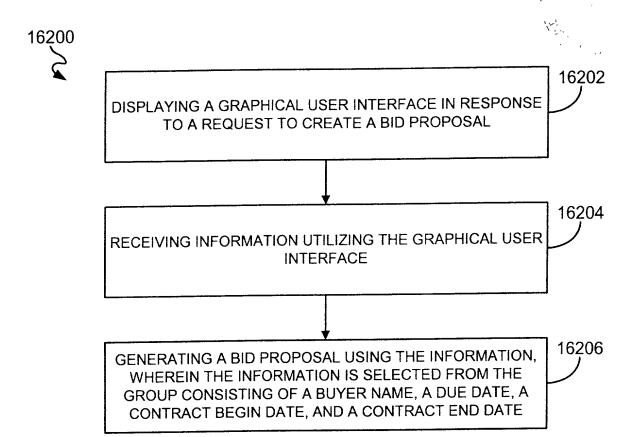


FIG. 162

16300
Templates Create Bid

FIG. 163

	Supply	MS	Editable
		Word	Y/N
Bid Proposal Cover Letter		2. 海.爱	Y
General Terms and Conditions		?	~N
Usage Estimates	27.		N
Supplier Facility Worksheets			Nite
Item Information Worksheets	7		N
Sample Supply Agreement		2	N
BK Specification Request	-304	?	N
FOB Price Component		?	Y
Truckload Freight Worksheet	2		N
LTL Freight Worksheet	7.		N. A.

FIG. 164

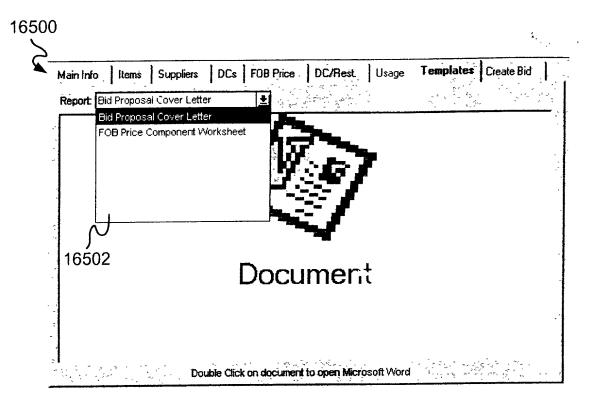


FIG. 165

16600 –	Microsoft W	ord - Do	ocument	in Bid Pro	posal Co	ver Letti	er
	<u>File E</u> dit	⊻iew	Insert	F <u>o</u> rmat	Tools	T <u>a</u> ble	W
后	<u>N</u> ew				Ctr	I+N	1 ±
7	<u>O</u> pen				Ctr	l+0 📙	
In Close and Return to Bid Proposal Cover			over Lett	ter 🖳	<i>A</i> 0 ±		
П	Updat <u>e</u>				Ctr	I+S] c	ear
:	Save Cop	y <u>A</u> s				=	

FIG. 166

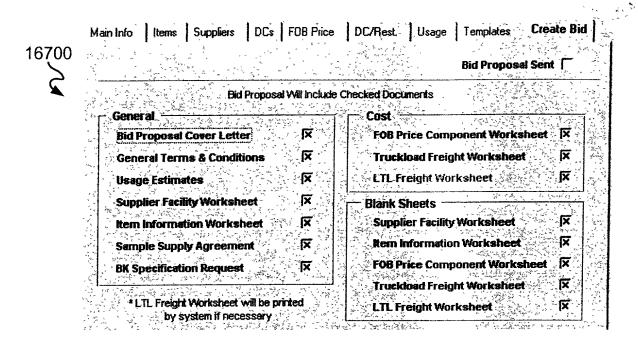


FIG. 167

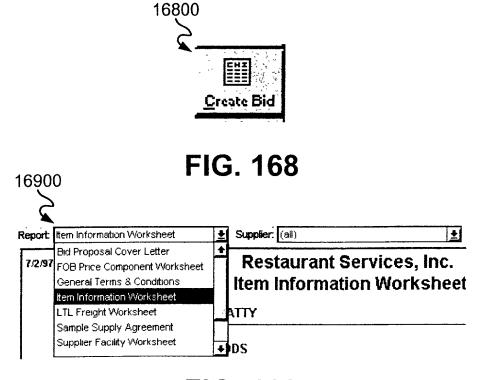


FIG. 169

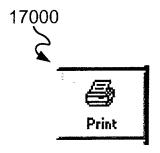


FIG. 170

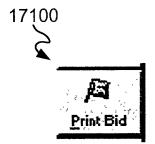


FIG. 171

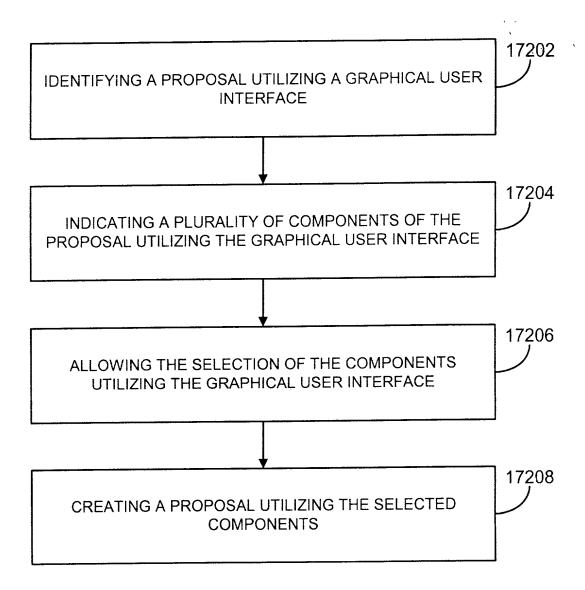


FIG. 172

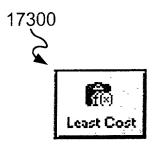


FIG. 173

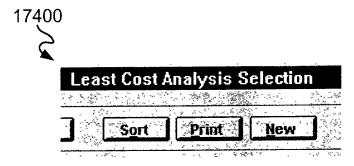


FIG. 174

Supply Patronage Sales	<u>/[</u> ns	<u>U</u> tilit	ies:	<u>W</u> in	dow	<u>H</u> elp	÷ , y , 1,
Supplier Supplier Site	ost	Contract	ै कि Boloc	lex (è . Restaurant	Owner/Org.	₩
Distributor DC				í a			
ltem Proposal) 3n			
Least Cost Analysis	E	dit / Viev	#			Ctrl+St	ift+Z
Contract	N	ew (Usiı	ng Pr	evio	us) 🚓		

FIG. 175

Bid Proposal Name:	(None)	17	600
	Foam Hot Cups & Polystyrene Lids (07/01/97 to 06/30/98)		
	Ham, Sausage, Bacon Freight Bid (10/01/97 to 12/31/97)		

FIG. 176

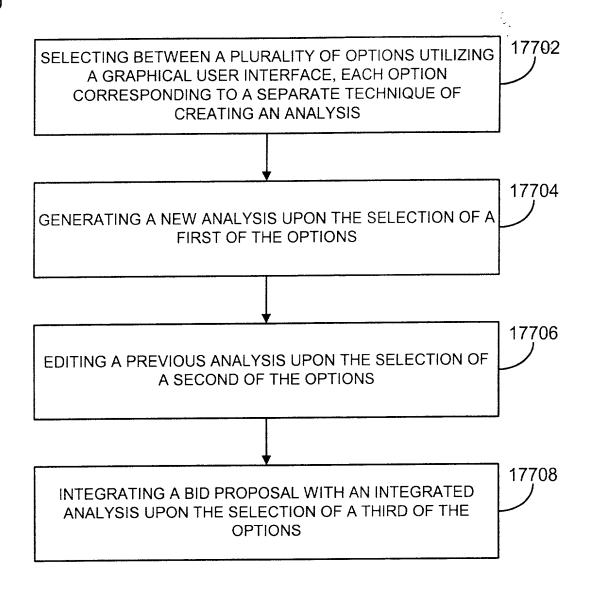


FIG. 177

Hash Brown Actual
1036
Dennis Clabby
10/1/97 THRU 9/30/98
CASE(S)

FIG. 178

17900)						
	Version (1) of (9)		ase ve	rsion			
	What is the max # o	f FOB p	oints to	alloca	ite to each DC ?	One F0	OB 👙
	What is pricing met	hod fo	r this ver	sion	?	FOB+	Freigi 🔻
	What is the RSI Invo	ice FOI	8 Upchari	je (D	owncharge) ? .		0.0000
	Override RDC Truck	load V	alidation	?	•	No	·
	Solution Strategy:	Stan	dard 🔽	1	Last Revision:	9/15/97	1:04 PM

FIG. 179

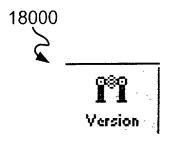


FIG. 180

New Version

Are you sure you wish to create a new version?

Yes No

FIG. 181

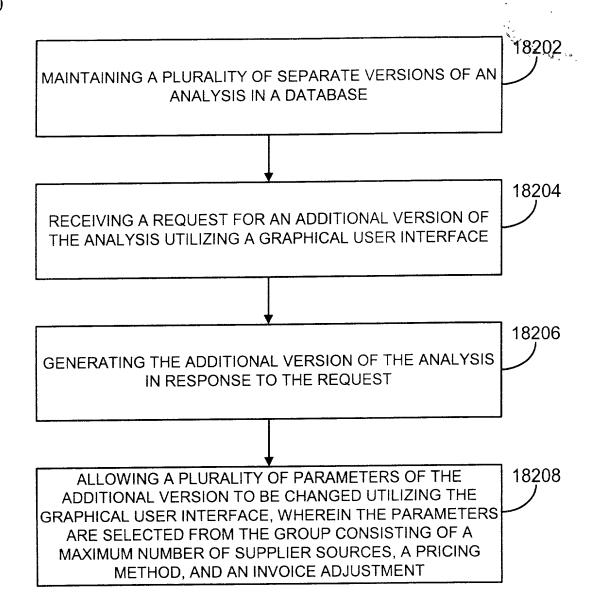


FIG. 182

Search Query Reset		733 X	
Query Values			7. Flows Selected
Supplier FOB	•		Supplier F0B
DOP	-	7. m = 1. m	DOPACO-DOWNINGTOWN, PA
			DOPACO-KINSTON, NC
		لحنا	DOPACO-ST. CHARLES, IL
	\vdash	<u> </u>	DOPACO-STOCKTON, CA
	, ,	لزخنا	IMPERIAL BONDWARE-SHELBYVIL'IL
	. •	1830	12

FIG. 183

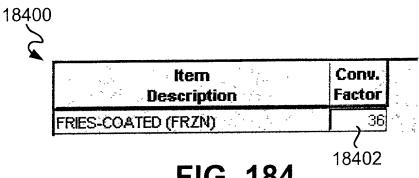


FIG. 184

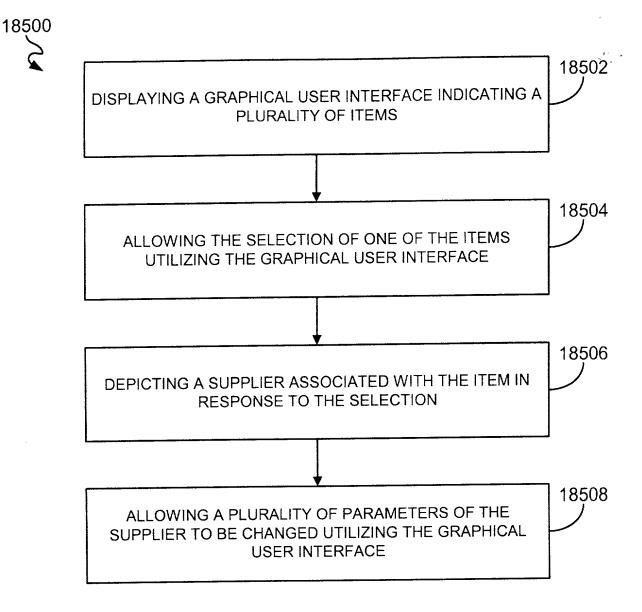


FIG. 185

tem Description	Supplier FOB		.
CUP-COLD 16 OZ	DOPACO-DOWNINGTOWN, PA		
CUP-COLD 22 OZ CUP-COLD 32 OZ	DOPACO-DOWNINGTOWN, PA DOPACO-DOWNINGTOWN, PA		
Supplier Item Desc: 16 OZ COLD CL	JP Item No:	CP2942	
Items per Case:	Tiế Qty:	5	
Innerpack Contents: 1200	High Oty:	δ .	
kem Size:	Cases Per Pallet:	25	5
item Shelf Life:	Stacking Allowed:	● Yes C No	• •,
Case Length: 22 125	Mandatory Case Cube:	3 43 CUBIC FEET	
Case Width: 15125	Cases Per Truckload:	769	₽,
Case Depth: 17.75	Gross Weight:	29 28 POUND(S)	,-
Case U/M INCHE(S)	Net Weight:	27 28 POUND(S)	

FIG. 186

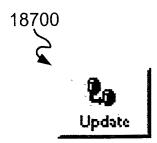


FIG. 187

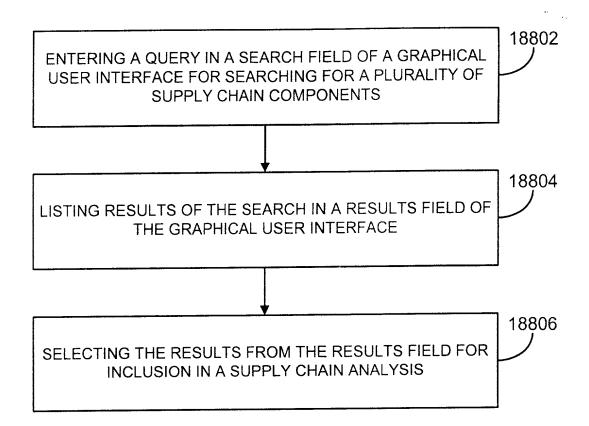


FIG. 188

Supplier	Terms	SLP/P	LT	Minimum	Maximum	Inclu		. .	1
CAVENDISH FARMS	*	Pallet	±			🖲 Yes () No		_
J.R. SIMPLOT COMPANY	+	Pallet	±		<u> </u>	• Yes (No		
LAMB-WESTON, INC.	*	Pallet	Đ	200,000,000		Q Yes	No		
· · · · · · · · · · · · · · · · · · ·	**** *****	Ĭ,÷		· (*** :		م سرائي ا د روسون		;	<u> </u>
Supplier	FOB			Minimum Î	Maximum	Inclu	de		:
LAMB-WESTON, INCPASCO,	WA	,	, ,	90,000,000	110,000,000				
LAMB-WESTON, INCRICHLAN		w	-	0	55,000,000] `	
LAMB-WESTON, INCAMERIC				90,000,000	110,000,000	@ Yes (○ No		

FIG. 189

Supplier	Terms	SLPA	PLT	Minimum	Maximum	include	<u>.</u>	4
MCCAIN FOODS		Pallet	±			🖸 Yes 🔘 No		
NESTLE FOOD COMPANY	,	Pallet	±			• Yes C No		-
ORE-IDA FOODS		Pallet	±	225,000,000		• Yes O No		-
A AND THE PROPERTY OF THE PARTY	Fr. A.R. J.		er jage it. But spay i	Control Control Control		17 18 18 18 18 18 18 18 18 18 18 18 18 18		
The state of the s		77 - 1 a * 2 L S	. e . 70 mm	4	a + 5	f	. 1	
Supplier	r FOB			Minimum	Maximum	include	F	
Supplier MCCAIN FOODS, LTD: PRINCE			in it.	Minimum 2 18,000,000	<u> </u>	O Yes @ No	، قست	
Supplier MCCAIN FOODS, LTD: PRINCE MCCAIN FOODS, LTD: PORTA	EDWARD ISL	AND			<u> </u>	O Yes @ No	، قست	

FIG. 190

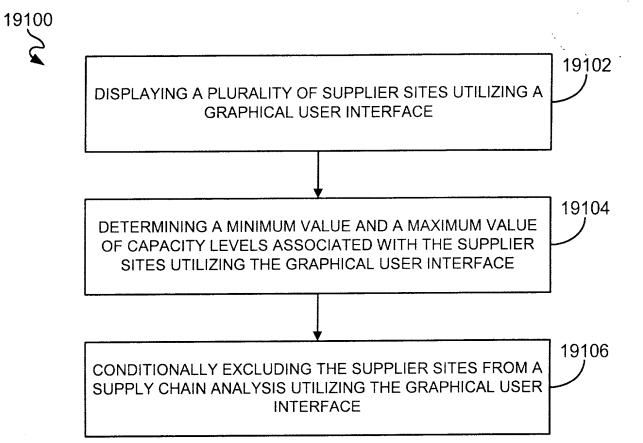


FIG. 191

Supplier William # Volu	ime			7, -
HUDSON INDUSTRIES 0				
NTERNATIONAL DIVERSEFOODS 10 0 10 10 10 10 10 10 10 10 10 10 10 1	STATE OF THE		基础识别	
SUPERIOR COFFEE & FOODS 🧖 👋 🐪 🗎 🗀 0 🗸				
The state of the s		- 1 1/2 / 1 - 1/2 E V- 1		, ² , j =
Supplier FOB *** *** Re	miggazza in	Cont FOB #	Volume	-1
HUDSON INDUSTRIES-TROY AL MAYO-BULK	م برائة عشم الم	8 4200 ₋ T	Market St.	
HUDSON INDUSTRIES-TROY AL SAUCE-BULK-TA	ARTAR	9 2300 1)	

FIG. 192

Supplier 2. The Land	12 2 2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	#	Volume	à Èm		\$ 1\frac{1}{5}	Para Maria		ÚS.	÷
SSI FOOD SERVICES	3.5%	0 .	,	. y ⁴² .	Y.	. '**	¥	32.3	S. 8	* `
TEXAS AMERICAN FOOD SERVICE		0								
WHITEFORD FOODS	U = 2 X	0	5,5,44	* .	-	* *			* 15	+
The state of the s	*1		, , <u>, , , , , , , , , , , , , , , , , </u>				, 5		342 .	
Supplier FOB		,	item	, grand	-	Cont FOB	#	Volume	38.50	*
TEXAS AMERICAN FOOD SERVICE-TX	BEEF	-77	r%	1000		1.0026	O		1 % .> ~ ~ ~	,
TEXAS AMERICAN FOOD SERVICE-TX	BEEF	- 77	%		, . , .	1 0016	1	2,090,000	→ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~	, ,
TEXAS AMERICAN FOOD SERVICE-TX	BEEF	-77	%			1 0010	2	2,508,000	<u> </u>	£15.

FIG. 193

Supplier # Volume	1
VENTURA FOODS	
VENTURA FOODS 1 100,000	
Supplier FOB	Cont FOB # Volume
VENTURA FOODS-CHAMBERSBURG, PA MAYO-BULK	8 9400 0 4
VENTURA FOODS-CHAMBERSBURG, PA MAYO-BULK	8 8400 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
VENTURA FOODS-CHAMBERSBURG, PA SAUCE-BULK-TARTAR	95100 0 % %
VENTURA FOODS-CHAMBERSBURG, PA SAUCE-BULK-TARTAR	9 4100 1 直流電流で
VENTURA FOODS-CITY OF INDUSTRY MAYO-BULK	9 1 2 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
VENTURA FOODS-CITY OF INDUSTRY MAYO-BULK	9 0200 1 50 5
VENTURA FOODS-CITY OF INDUSTRY SAUCE-BULK-TARTAR	9 5800 -0 🚧 💝 💉 🙏
VENTURA FOODS-CITY OF INDUSTRY SAUCE-BULK-TARTAR	9 4800 -1

FIG. 194

Item Description	n	Sup	plier FOB	,	h,	· ` ` , ·,	1
FRIES-COATED	CAVENDISH-PRI	NCE I	EDWARD	* '	, V.(A) , +	u Visi jir	اسا.
FRIES-COATED	J.R. SIMPLOTICO	MPA	NY-HERMIS	TON			,
FRIES-COATED	LAMB-WESTON	INC.	-PASCO, W	A			ŧ
Distribution Center 1 20 100	Delivered	#	Volume	1 (2)			•
AMERISERVE-OMAHA, NE	0 3750	.0		0			
AMERISERVE-PLYMOUTH, MN	0 3850	0		0			
AMERISERVE-WAUKESHA	0 3670	(0		0			厂
FLEMING FOODS-KAPOLE	0 4725	0		0	8 4 2	3	-
KING PROVISION-ATLANTA	0 3950	0		0	والأوار المعرادية إ		

FIG. 195

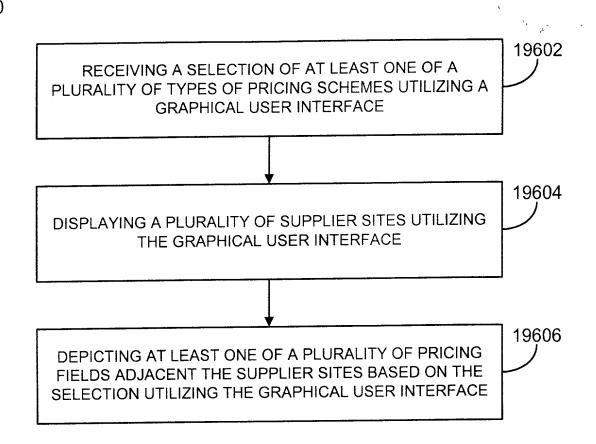


FIG. 196

Total Rest. Growth Amount Usage Period 09/01/97 to 08/31/98

Distribution Center	Current	Restaurant Growth %	Projected Avg. Rest. Count	븨
AMERISERVE/POST-ALBUQUERQUE AMERISERVE/POST-DENVER	27: 5: 4 35	5 00%	28 37	_
AMERISERYE/POST-SALT LAKE,UT AMERISERYE-OMAHA, NE	2 166 ·	5 00% 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	174	

FIG. 197

1,200 7,30	Item 🚟 📜		tem	Growth	% บ	sage Period	1 250,20	
CHICKEN-PATTY			_0 00					
			****		(
Distribution Center	Previous Usage	Projected Rest. Count	Covg. Factor	Avg.# RM	BC/Item Growth	Projected Usage	, , 1	
AMER-OMAMA	44,035	. 166	98.49%	24.12	4.00%	49,205		
AMER-PLYMOUTH	37,141	- , 177	100.00%	18.30	5 00%	40,823		
AMER-MILWALK	38,520	188	100.00%	19.02	0.00%	42,909		

FIG. 198

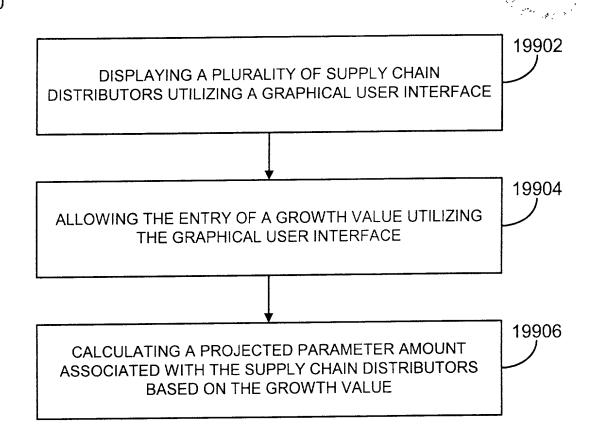


FIG. 199

20000
<u>ر</u>

Supplier FOB			Address	1
CAVENDISH FARMS	Die	ppe	NB	E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, O LAMB-WESTON, INCAMERICAN FALLS	1 m 2 m 4 m 10	miston erican Falls	OR ID	99999 83211
Distribution Center	in mysteria	Lane Restriction	Hon	or TL Rate
AMERISERVE/POST-ALBUQUERQUE AMERISERVE/POST-DENVER	C Solver	C Required C	- 1 2 Walte	F
AMERISERVE/POST-SALT LAKE,UT AMERISERVE-OMAHA, NE	○ Solver ○ Solver	Required © Required ©	Excluded	
AMERISERVE-PLYMOUTH, MN	C Solver	O Required (Excluded	

FIG. 200

20002

20100

Supplier FOB		Address			. 1
CAVENDISH FARMS	Dieppe - Control		NB E	1A6X4	<u>.</u>
J.R. SIMPLOT COMPANY-HERMISTON, OR	Hermiston		OR 9	9999	
LAMB-WESTON INC. AMERICAN FALLS ID	American Falls		D 8	33211	J
Distribution Center	Lar	e Restriction		新 装饰家	1
AMERISERYEPOST-ALBUQUERQUE	C Solver	Required C	Exclude	a	
AMERISERVE/POST-DENVER	● Solver (Required C	Exclude	d	L

FIG. 201

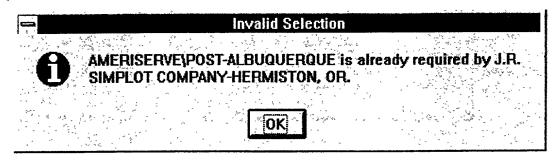


FIG. 202

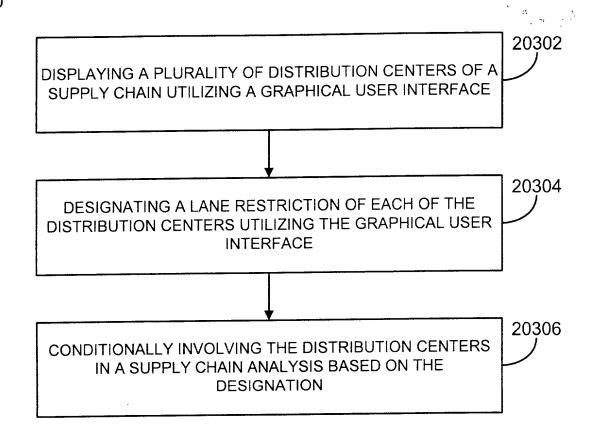


FIG. 203

Supplier FOB	i jari e i i	Address Address
CAVENDISH FARMS	Dieppe	NB ELA6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR	Hermiston	OR 99939
LAMB-WESTON, INCAMERICAN FALLS ID	American Falls	D 83211
Distribution Center	Truckload Lane Freight Distance	
AMERISERVEIPOST-ALBUQUERQUE 🐭 🤫	1,617	
AMERISERVE/POST-DENYER	1,277	
AMERISERVEIPOST-SALT LAKE,UT	691	

FIG. 204

Supplier FOB			SA AND	Addre	88	
O.K. FOODS-FORT SMITH AR		Fort:	Smith		AR	72904
TYSON FOODS-GREEN FORREST TYSON FOODS-RUSSELVILLE AL	A The A. L. L. A. M	Gree Russ	30000000000000000000000000000000000000		AR AR	72638 72801
Distribution Weight Center	LTL Minimum	0 to 1,000 LBS	1,001 to 5,000 LBS	5,001 to 10,000 LBS	10,001 to 20,000 LBS	20,000 LBS <u>+</u>
PS-ATLANTA 15,000		aviancia de avantes de			1 10	A2
PS-BURLINGTON 15,000	400.00				1 20	<i>3</i> ′

FIG. 205

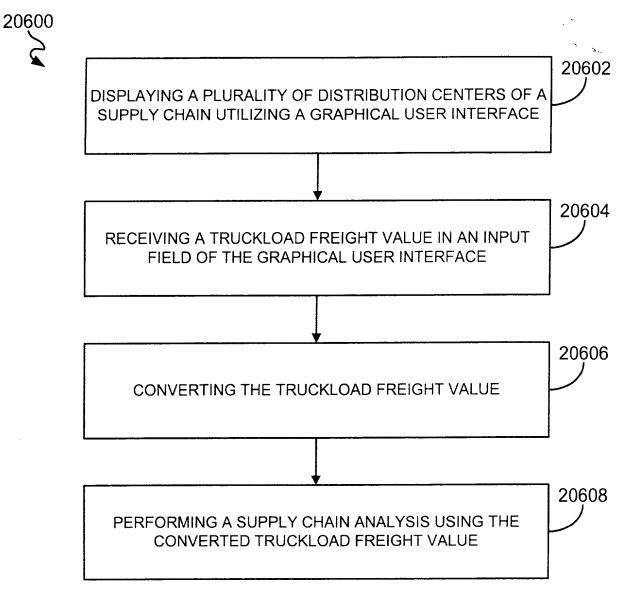


FIG. 206

Analysis Region	Force FOB
	Yes () No
Distribution Center Name	Site Role
MCCABE QUALITY FOODS-PORTLAND RESTAURANTS NW-ANCHORAGE	Corporate & FOB Point Corporate & FOB Point

FIG. 207

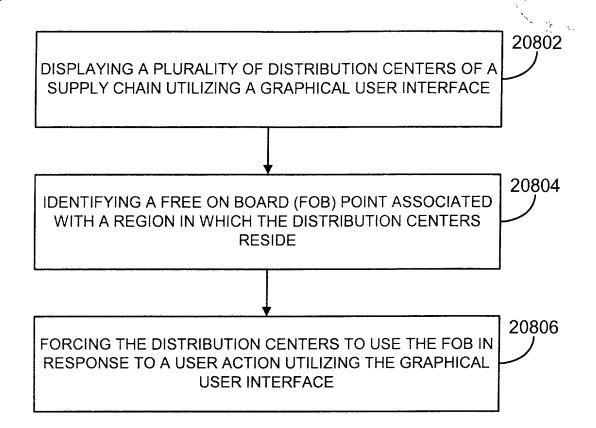


FIG. 208

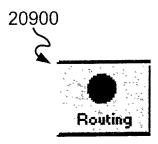


FIG. 209

Version: Base Version

Report Selection
Report Type:

Optimal Product Routing

Freight Information Provided

Freight Information Provided

Freight Information Provided

Freight Information Provided

LTL Routing Grid By Lane
Routing Results By Lane
Routing Results By Lane, Item

Routing Results W/RDC Breakout By Lane
Routing Results W/RDC Breakout By Lane, Item

The Many of the

FIG. 210

TL Freight Variance Analysis

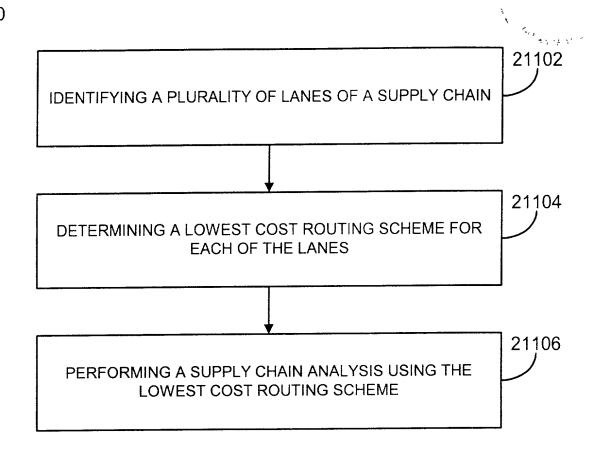


FIG. 211

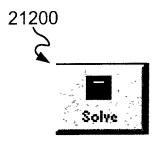


FIG. 212

Report Selection Report Type: Awarded Volume Awarded Volume Comparison Reports Cost Matrix Preview Optimal Product Routing Tab Reports Report Name: Awarded Volume by Item - Detail	2130	2
Awarded Volume Comparison Reports Cost Matrix Preview Optimal Product Routing	ya Tanan Angala Walanta ya Maran 📳 🌉 😘	Report Name:
Awarded Volume Comparison Reports Cost Matrix Preview Optimal Product Routing	." 	Awarded Volume by Item - Detail
12 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Comparison Reports	
	1 '	

FIG. 213

Awarded Volume by Item - Detail

Awarded Volume by Item - Detail

Awarded Volume by Item - Freight

Awarded Volume by Item - Summary

Competing DC Freight Analysis by Item

Lane Assignment Matrix

Lane Weighted Average Delivered Cost

FIG. 214

21500

Assigned Volume Percentages (no conversion)

Assigned Volume Percentages (with conversion)

Invoice FOB Detail Comparison (no conversion)

Invoice FOB Detail Comparison (with conversion)

Invoice FOB Savings Comparison (no conversion)

Invoice FOB Savings Comparison (with conversion)

FIG. 215

21600

Report Type:

Comparison Reports

Report Name:

Assigned Volume Percentages (no conversion)

FIG. 216

21700

Report Name:

Assigned Volume Percentages (no conversion)

Assigned Volume Percentages (no conversion)

Assigned Volume Percentages (with conversion)

Invoice FOB Detail Comparison (no conversion)

FIG. 217



`tem:	HASH BROWNS(ROUND)	<u> </u>
Comparison Versions:	Base version	스
	With LTL riding with CCF, forced TL	
	LTL moving with CCF, no Cavendish	
Include Cost Matrices:	Yes 6 No C	

FIG. 218

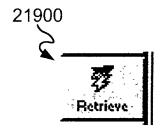


FIG. 219

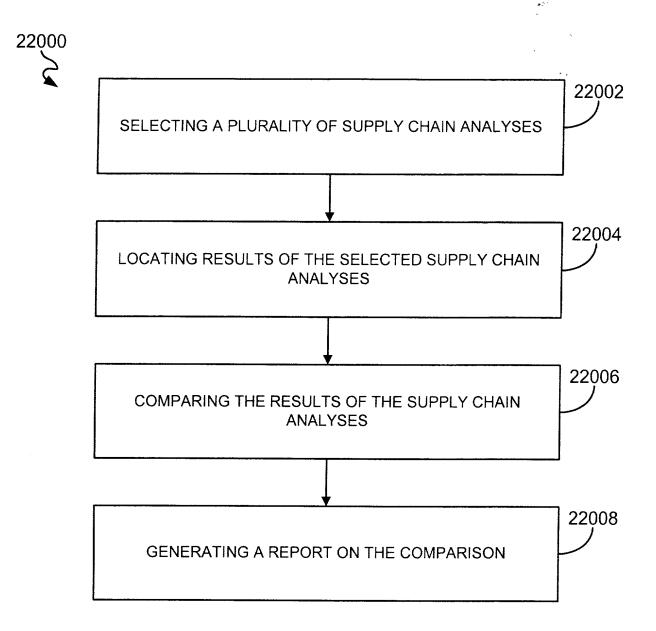


FIG. 220

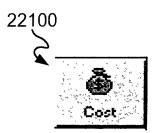


FIG. 221

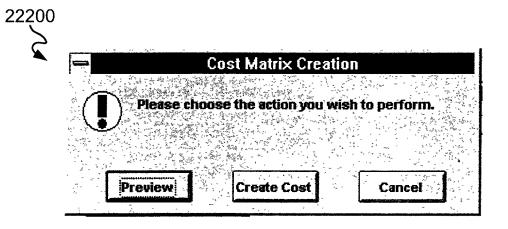


FIG. 222

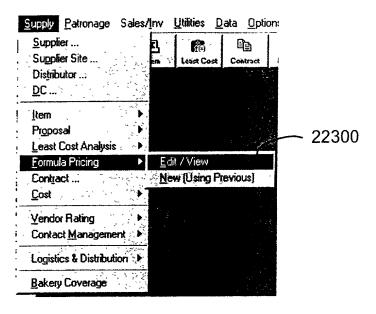


FIG. 223

Formula Pricing	- BEEF - 77% - 0	4/06/98				
General Info Pric	ing Freight For	mulas B	ock Cost	Adjustment	s 1	
	Pricing ID:	1	2 (*)			
	Description:	Beef Pricin	g 04/06/01			
	item:	BEEF - 779	6		I (
Raw Ma	terial Pricing Date:	04/06/01	From:	03/23/01	To: 04/03/0	
Cost	Matrix Begin Date:	03/15/01	End Date:	03/28/01	• • • • • • • • • • • • • • • • • • • •	
FOB Adj	ustment Amount:	0 0000		,		
, , , , , , , , , , , , , , , , , , , ,	, , , , , , , , , , , , , , , , , , ,	-	* .	-		25
		= X =		,	- ON	

FIG. 224

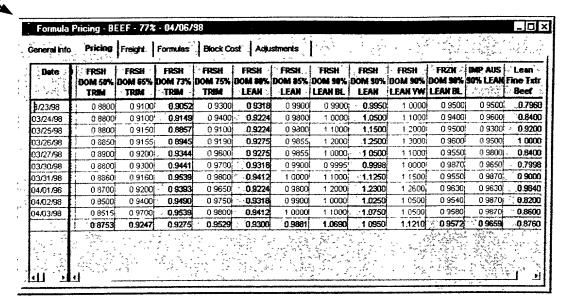


FIG. 225

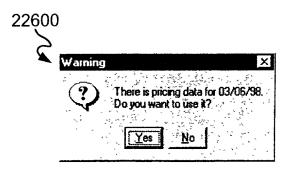


FIG. 226

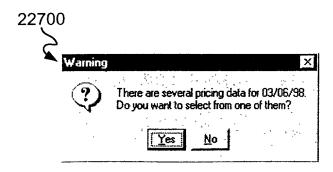


FIG. 227



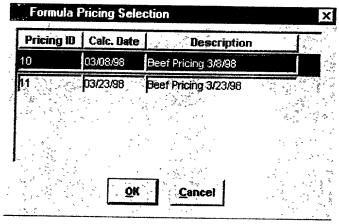


FIG. 228

Formula Pricing - BEEF - 77% - 04/06/	98	
General Info Pricing Freight Formulas	Block Cost Adj	ustments
Supplier FOB	19-33 (A) (A)	Address
AMERICAN FOOD SERVICE	King of P	russia, PA 19406
DIVERSITY FOOD PROCESSING-VIRGINIA GOOD SERVINGS PRODUCTS-NIH	Petersbu	rg, VA 23805 ter, NH 03108
Material Type	Freight Amt	
Fresh Domestic 50% Trim	0.0450	
Fresh Domestic 65% Trim	0.0000	
Fresh Domestic 73% Trim	0.0000	
Fresh Domestic 75% Trim	0.0000	
Fresh Domestic 80% Lean	0.000.0	
Fresh Domestic 85% Lean	• 0.0000	
Fresh Domestic 90% Lean	0.0400	
Fresh Domestic 90% Lean-Blue	0.0000	
Fresh Domestic 90% Lean-Yellow	0.0000	
Frozen Domestic 90% Lean	0.000	
Imported Australia 90% Lean	0.0150	

FIG. 229



	F06	TR .	FDG	STR I	FD73	TC :	FD\$1	LC	FDI	SLM	FD90	LC	IMA	U96	, LF	TB .	Total
Formule	Pet_	Cost	Pct.	Cost	Pet.	Cost	Pct.	Cost	Pct.	Cost	Pet.	Cost	Pct.	Cost	Pet.	Cost	3.
VFS-1		0.2871	36.43		· ·			***								0.0911	8.984
1 VX		0 1295		0 1949	0.1400	0.1368		- 1		-				0.3139		~4 / \ \ \	8.9941
XS-1	0.3270	0.3042		111		` ;	<u>, j</u>				0.1730	0.1972	0.3600	0.3548	0.1400	0.1303	8,9868
38C-1	0.2414	0.2290	ر کی	31 ,		1	0.2179	0 2026	0.2179	0.2153	0.2179	0.2386	-V- Np	4 28/2 12	0.1050	0.0956	8.9721
ER-1	0.3250	0.2926					ì				0.1750	0.1951	0.3650	0.3571	0.1350	0.1236	8.9684
EX-1	0:3090	0.2766	- 7			2				i	0.3410	0.3802	0.2500	0.2452	0 1000	0.0896	8.9916
VH-1	0.3250	0.2958			1	1		,	ι, *	~	0 1750	0 1969	0 3650	0.3608	0.1350	0.1230	9.9765
VIS-1	0.3325	0.2977						, ,			0 4675	0.5165	0.1000	0.0986	0.1000	0.0890	1.0018
				Taligation of the state of the	* / **	,,,	· · · · · · · · · · · · · · · · · · ·			Ž., -		6		75 I			* *

FIG. 230

Formula	Raw Material Cost	Yield Block Cost Margin	FOB Price Include?
AFS-1	0.9840	0.99 \$0.9990 0.1232 0.98 \$1.0123 0.1669	\$1.1792 P
GS-1 S&C-1 SER-1	0.9866 0.9721 0.9684	0.98 \$1.0037 0.1287 1.00 \$0.9721 0.1457 0.99 \$0.9831 0.1325	\$1.1178
TEX-1 WHI-1	0.9916 0.9765	0.99 \$1.0067 0.1232 0.98 \$0.9939 0.1275	\$1.1299
wis-1, 1	1.0018	0.98 (***)\$1.0202 0.1334	\$1.4536 TO 10 10 10 10 10 10 10 10 10 10 10 10 10

FIG. 231



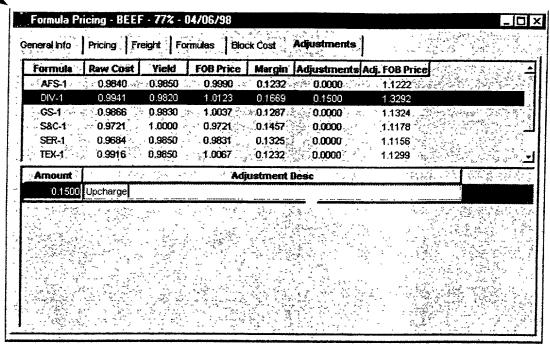


FIG. 232

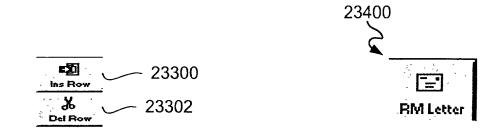


FIG. 233

FIG. 234



: Formula Maintenance			<u> </u>	×
Formula IQ Facility	Deser	iption 👙 🔆	Short Name	<u> </u>
5 AMERICAN FOOD SERVICE	American Food S	ervice Formula /	A AFS-1	Ĭ.,
PIVERSITY FOOD PROCESSING - VIRGIN		DIV-1),	
8 GOOD SERVINGS PRODUCTS - NH	Good Servings Fo	rmula 1	GS-1	Ķ ,
Number of Rows: 14				- ^[]
The transfer of the Material Type 1 1 1 2		Begin Date	Percentage	<u> </u>
Fresh Domestic 50% Trim		10/03/1997	31 2000%	
Fresh Domestic 73% Trim		10/01/1996	20 0000%	1.70
Fresh Domestic 85% Lean	10/01/1997	5 0000%	<u></u>	
Fresh Domestic 90% Lean		10/01/1997	18.8000%	2
Number of Rows: 8			100.0000%	

FIG. 235

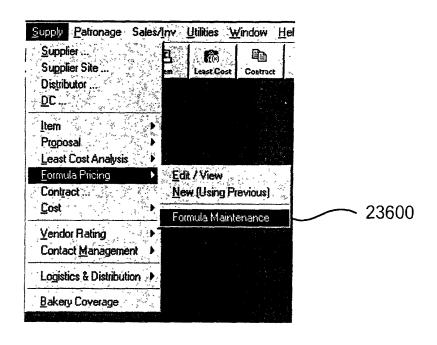


FIG. 236